# BN Bank ASA INTERIM REPORT Q4 | 2012





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# Financial Ratios - Group

NOK MILLION	REFERENCE	31.12.12	31.12.1
Summary of results			
Net income from interest and credit commissions		343	38
Total other operating income		291	10
Total income		634	48
Total other operating expense		262	23
Operating profit/(loss) before impairment losses		372	25
mpairment losses on loans and advances		114	6
Profit/(loss) before tax		258	19
Computed tax charge		72	4
Profit/(loss) for the period, remaining entity		186	14
Profitability			
Return on equity	1)	5.8 %	5.0 9
Net interest margin	2)	0.84 %	0.94
Cost-income ratio	3)	41.3 %	48.0
Balance sheet figures			
Gross lending		33 305	33 43
ustomer deposits		16 910	15 9
Deposit-to-loan ratio	4)	50.8 %	47.7
ncrease/decrease in lending (gross) last 12 months		-0.4 %	2.6
ncrease/decrease in deposits last 12 months	۲)	6.0 %	-2.7
Average total assets (ATA) - Total assets	5)	40 770 41 732	40 88 40 72
Balance sheet figures inc. SpareBank1 Næringskreditt and SpareBank1 Boligkreditt			
Gross lending		49 464	45 66
Customer deposits		16 910	15 9
ncrease/decrease in lending (gross) last 12 months		8.3 %	8.0
ncrease/decrease in deposits last 12 months		6.0 %	-2.7
Other lending funded by deposits		34.2 %	34.9
osses on loans and non-performing loans			
oss ratio lending	6)	0.35 %	0.19
lon-performing loans as % of gross lending in Group & Ålesund portfolio	7)	1.19 %	0.59
Other doubtful commitments as % of gross lending in Group & Ålesund portfolio	7)	1.57 %	1.87
Solvency			
Capital adequacy ratio		15.1 %	13.7
ier 1 capital ratio		12.1 %	11.0
ier 1 capital		3 722	3 6
apital base		4 637	4 5
Offices and staffing		3	
Number of offices		2	1.
Number of full-time equivalents		114	10
Shares		1 // 2 7	11
farnings per share for period (whole NOK) before discontinued operations		14.32	11.
arnings per share for period (whole NOK) inc. discontinued operations		14.32	11.

#### Referanse

- 1) Profit after tax as a percentage of average equity
- 2) Total net interest margin to date this year in relation to average total assets (ATA)
- 3) Total operating expense as a percentage of total operating income
- 4) Customer deposits as a percentage of lending to customers

- 5) Average total assets (ATA) are calculated as an average of quarterly total assets and as at 1 January and 31 December
- 6) Net loss as a percentage of average gross lending to date this year
- 7) The figures disclosed include the Guarantee Portfolio



# Report of the Directors

# Summary of results for 2012

The comparative figures in parentheses are for 2011.

- Profit after tax of NOK 186 million (NOK 154 million)
- Profit after tax of core business NOK 214 million (NOK 117 million)
- Return on equity after tax of 5.8 per cent (5.0 per cent)
- Return on equity after tax of core business of 6.6 per cent (3.8 per cent)
- Growth in lending of NOK 3 801 million in the past 12 months (NOK 3 394 million)
- · Amicable settlement with former owner Glitnir hf results in income recognition of NOK 117 million before tax
- Impairment losses on loans and advances of NOK 114 million (NOK 62 million) of which NOK 121 million in the Guarantee Portfolio<sup>1</sup>
- · Capital adequacy ratio 15.1 per cent (13.7 per cent)
- Tier 1 capital ratio 12.1 per cent (11.0 per cent)
- Core tier 1 capital ratio 10.3 per cent (9.5 per cent)

# Highlights of 2012

The comparative figures in parentheses are for 2011.

For the 12 months to 31 December 2012, the BN Bank Group posted a profit after tax of NOK 186 million (154 million). Lending margins, growth in lending, the amicable settlement with the former owner Glitnir hf and positive changes in the value of financial instruments have all contributed positively, while losses in the Guarantee Portfolio and deposit margins have pulled profits down.

The Bank's core business (the result of the business and retail banking activities) has shown an increase in post-tax profit of NOK 97 million, up from NOK 117 million in 2011 to NOK 214 million in 2012.

Total income for the year was NOK 634 million (NOK 488 million). The rise in profit is attributable to the effects of the amicable settlement with the former owner Glitnir hf, increased lending margins, positive changes in the value of financial instruments and reduced deposit margins.

Operating expense for the year was NOK 262 million (NOK 234 million). The gain on the sale of the Bank's head office<sup>2</sup> in Q3 2011 is the most important reason for the rise in operating expense in 2012. In addition, NOK 11 million in write-downs of intangible assets was recognised as expense in fourth-quarter 2012. Adjusted for these events, cost reductions of NOK 12 million were made compared with 2011. The cost-income ratio for 2012 was 41 per cent (48 per cent).

Net impairment losses on loans and guarantees totalled NOK 114 million (NOK 62 million), of which NOK 121 million were in the Guarantee Portfolio.

Non-performing loans as at 31 December 2012 were 1.19 per cent of gross lending in the Group and the Guarantee Portfolio (0.59 per cent).

On a 12-month basis, there was 8 per cent growth in lending and 6 per cent growth in deposits in 2012. Business lending saw an increase of NOK 2.9 billion, while the volume of retail lending has risen by NOK 1.2 billion in the past 12 months. Loans to SpareBank 1 SMN as a result of the transfer of the Ålesund portfolio have fallen by NOK 0.3 billion in the past 12 months.

In 2012 BN Bank issued certificates and bonds in the Norwegian bonds market for a total of NOK 10.7 billion. The Bank also transferred NOK 1.7 billion and NOK 2.3 billion net to SpareBank 1 Næringskreditt and SpareBank 1 Boligkreditt respectively during the year. Altogether, the Bank has transferred 32 per cent of business loans and 48 per cent of residential mortgage loans to these two companies.

<sup>&</sup>lt;sup>1</sup> See page 2 for a definition of the Guarantee Portfolio.

<sup>&</sup>lt;sup>2</sup> The gain on the sale of the head office was classified as Other operating expense.



BN Bank's capital adequacy ratio, tier 1 capital ratio and core tier 1 capital ratio are as follows:

FIGURES AS %	31.12.12	31.12.11
Capital adequacy ratio	15.1	13.7
Tier 1 capital ratio	12.1	11.0
Core tier 1 capital ratio	10.3	9.5

BN Bank's objective is to have a tier 1 capital ratio of 12.5 per cent and a core tier 1 capital ratio of 10.5 per cent by the end of 2013. In order to satisfy the expected stricter regulatory requirements as to capital adequacy ratio, the Bank is aiming for a core tier 1 capital ratio of 12.5 per cent by the end of 2015.

See Note 10 for more details concerning the capital adequacy ratio and solvency.

BN Bank had total assets of NOK 41.7 billion (NOK 40.7 billion) as at 31 December 2012. Including loans transferred to SpareBank 1 Boligkreditt and SpareBank 1 Boligkreditt, total assets were NOK 57.8 billion at year-end.

Glitnir banki hf, now Glitnir hf, sued BN Bank ASA in 2011 for unlawful offset relating to claims and counter-claims between the parties declared by BN Bank ASA in November 2009. Oslo District Court gave judgment in the case in January 2011, according to which BN Bank ASA was ordered to pay back Glitnir hf NOK 213 million plus interest. Since the court case there have been negotiations between BN Bank ASA and the Winding Up Board for Glitnir hf. The parties have come to an amicable settlement whereby BN Bank ASA will pay NOK 82 million to Glitnir hf and Glitnir hf accepts offset of the other disputed portion of NOK 135 million. BN Bank ASA has previously reported the greater portion of the claims against Glitnir as a loss. The profit-and-loss effect of the settlement before tax is NOK 117 million recognised as income.

BN Bank has previously sold its portfolio in Ålesund to SpareBank 1 SMN. BN Bank provides guarantees for 60 per cent of the credit risk for parts of this portfolio (known as the "Guarantee Portfolio"). As at 31 December 2012 the Guarantee Portfolio stood at NOK 571 million, of which BN Bank is guaranteeing NOK 343 million. This was 1.0 per cent of the Bank's gross lending at the end of 2012. As at 31 December 2012, total write-downs in the portfolio were NOK 119 million and lower write-downs are expected in the time ahead.

# Accounting policies

BN Bank presents its consolidated interim financial statements in compliance with International Financial Reporting Standards (IFRS). See Note 1 for more information.

The fourth-quarter interim financial statements give a true and fair view of the BN Bank Group's assets and liabilities, financial position and performance. The interim financial statements are based on the assumption that the entity is a going concern.

# Profit performance for Q4 2012

The comparative figures in parentheses are the third-quarter figures for 2012.

For the fourth quarter of 2012, BN Bank had a post-tax profit of NOK 82 million (NOK 38 million), producing a return on equity of 9.9 per cent (4.7 per cent). The amicable settlement with Glitnir hf and improved lending margins contributed positively to the result, while write-downs of intangible assets and increased losses in the Guarantee Portfolio pulled profits down.



#### Income

Total income for the fourth quarter of 2012 was NOK 264 million (NOK 127 million).

NOKm	Q4 2012	Q3 2012	CHANGE
Total income	264	127	137
Margins and volumes, lending and deposits			11
Charges/fees			9
Settlement Glitnir hf			117
Returns on unrestricted funds (equity)			-2
Other			2

The most important reason for the increase in income in fourth-quarter 2012 compared with third-quarter 2012 is the amicable settlement with Glitnir hf. Increased lending and deposit margins also contributed positively to profits in the fourth quarter of the year.

# Operating expense

Fourth-quarter operating expense was NOK 71 million (NOK 62 million). The change in other operating expense is mostly attributable to the write-down of intangible assets by NOK 11 million.

The cost-income ratio in the fourth quarter of 2012 was 27 per cent (49 per cent). Adjusted for the settlement with Glitnir hf and the write-down of intangible assets, the cost-income ratio was 41 per cent.

# Impairment losses and non-performing loans

Impairment losses on loans in the fourth quarter of 2012 totalled NOK 78 million (NOK 13 million).

Impairment losses on loans in fourth-quarter 2012 comprises NOK 5 million in corporate loans, NOK 75 million in the Guarantee Portfolio, and NOK 1 million recognised as income in retail loans.

Collective write-downs were up by NOK 41 million in the fourth quarter, a change owing to increased provisions in the Guarantee Portfolio.

Individual and collective impairment losses on loans in fourth-quarter 2012 were as follows:

NOKm	INDIVIDUAL	COLLECTIVE
Corporate	5	0
Retail	-2	0
Guarantee Portfolio	34	41



Non-performing and doubtful loans, less individual write-downs, totalled NOK 808 million (NOK 766 million) at the end of fourth-quarter 2012, which is 2.43 per cent (2.30 per cent) of gross lending in the Group and the Guarantee Portfolio. See Note 7 for more information.

**Financial Ratios** 

Loan loss provisions at the end of the fourth quarter totalled NOK 113 million, of which individual write-downs accounted for NOK 48 million and collective write-downs NOK 65 million. Total loan loss provisions at the end of the fourth quarter were as follows:

	LOAN LOSS PROVISIONS (NOKm)	% OF GROSS LENDING, GROUP
Corporate	99	0.39
Retail	14	0.17

In addition, provision of NOK 119 million has been made as a financial loss guarantee relating to the Guarantee Portfolio. This is 35 per cent of the guaranteed amount.

#### Total assets

BN Bank's total assets stood at NOK 41.7 billion at the end of the fourth quarter of 2012, which is NOK 1.0 billion up on the past 12 months. The change is attributable to an increase in the investment portfolio and an increase in lending volume.

# Growth in lending and deposits

Gross managed lending<sup>3</sup> has risen by NOK 3.8 billion, or 8 per cent, in the past 12 months. Gross managed loans totalled NOK 49.5 billion at the end of fourth-quarter 2012.

NOKbn	31.12.12	31.12.11
Gross lending	49.5	45.7
Change in the year	3.8	3.4

Gross managed lending had the following segmental exposure as at 31 December 2012:

NOKbn	31.12.12	31.12.11
Retail	14,5	13,3
Corporate	34,1	31,2
Loans transferred to SpareBank 1 SMN	0,9	1,2

<sup>&</sup>lt;sup>3</sup> Gross managed lending is the sum total of corporate and retail lending in BN Bank, SpareBank 1 Næringskreditt, SpareBank 1 Boligkreditt and loans transferred to SpareBank 1 SMN.



Growth in corporate lending in the past 12 months was NOK 2.9 billion, or 9 per cent, while growth in retail lending in the past 12 months was NOK 1.2 billion, or 9 per cent.

Gross lending in the BN Bank Group<sup>4</sup> had the following sectoral exposure:

FIGURES IN %	31.12.12	31.12.11
Real estate operations	62	54
Retail market	27	30
Financial industry	3	4
Other	8	12

At the end of fourth-quarter 2012 a loan portfolio of NOK 9.9 billion had been transferred to SpareBank 1 Næringskreditt and a loan portfolio of NOK 6.2 billion to SpareBank 1 Boligkreditt.

Customer deposits have increased by NOK 1.0 billion in the past 12 months. Total deposits stood at NOK 16.9 billion at the end of the fourth guarter of 2012.

The deposit-to-loan ratio at the end of fourth-quarter 2012 was 50.8 per cent, which is a 3.1 percentage-point increase in the past 12 months.

# Funding and liquidity

In the fourth quarter, BN Bank issued certificates and bonds for a total of NOK 2.0 billion.

The Bank's liquidity portfolio was NOK 6.1 billion at the end of fourth-quarter 2012.

BN Bank's target is to have at all times sufficient liquid funds to manage without accessing any new external funding for a period of 12 months. At the end of the fourth quarter, this target had been met by a good margin.

#### **Subsidiaries**

The BN Bank Group comprises the bank BN Bank ASA and the credit institutions Bolig- og Næringskreditt AS (BNkreditt) and BN Boligkreditt AS (BN Boligkreditt). The Group also includes the real estate company Collection Eiendom AS.

BNkreditt and BN Boligkreditt present separate financial statements in compliance with International Financial Reporting Standards (IFRS). Collection Eiendom presents its financial statements in compliance with NGAAP. See Note 1 for more information.

<sup>&</sup>lt;sup>4</sup> Gross lending for the Group is the sum total of corporate and retail lending in BN Bank and loans transferred to SpareBank 1 SMN.



#### Bolig- og Næringskreditt AS (BNkreditt)

BNkreditt provides low-risk mortgage loans on commercial real estate. At the end of the fourth quarter of 2012 the company had a gross loan portfolio totalling NOK 18.2 billion, compared with NOK 17.2 billion as at 31 December 2011. A loan portfolio for NOK 9.9 billion had been transferred to SpareBank1 Næringskreditt as at 31 December 2012.

BNkreditt posted a profit after tax of NOK 110 million for the year to 31 December 2012, compared with a post-tax profit of NOK 92 million for full-year 2011. The increase in profit is primarily attributable to a decrease in impairment losses on loans.

Impairment losses on loans totalled NOK 4 million for the year to 31 December 2012, compared with NOK 44 million for full-year 2011. Collective write-downs were down by NOK 6 million for the year to 31 December 2012 and totalled NOK 36 million, which is 0.20 per cent of gross lending in the company as at 31 December 2012.

BNkreditt had NOK 4.2 billion in bond debt outstanding as at 31 December 2012, compared with NOK 4.5 billion as at 31 December 2011.

BN Bank has provided guarantees that BNkreditt will have a minimum capital adequacy ratio and junior financing of 20 per cent. BNkreditt's capital adequacy ratio and tier 1 capital ratio were, respectively, 16.4 per cent and 14.0 per cent as at 31 December 2012. The amount BN Bank is ceding precedence for in relation to guarantees was NOK 676 million as at 31 December 2012.

#### **BN Boligkreditt AS**

BN Boligkreditt was BN Bank's credit institution for issuance of covered bonds. As at 31 December 2012 all borrowings and lending had been transferred to SpareBank 1 Boligkreditt and the company is being wound up.

The company posted a post-tax profit of NOK 7 million for the year to 31 December 2012, compared with NOK 26 million for full-year 2011. The decrease is attributable to a fall in the volume of lending and a decrease in changes in the value of financial instruments.

#### Collection Eiendom AS

Collection Eiendom AS was established in 2010 for the purpose of owning and managing real estate.

Collection Eiendom posted a zero result after tax for 2012.



#### Outlook for BN Bank

In the autumn of 2012, the Board of Directors resolved to revise the business strategy of BN Bank ASA among other things owing to higher capital adequacy ratio requirements. While the main elements of the established strategy remain fixed, stricter requirements in relation to maintaining solvency will give rise to lower growth and require the Bank to increase earnings in the time ahead.

The Bank has in the past two years shown a good improvement in profitability within the core business. The Board expects to see this trend strengthen further and will focus on pursuing healthy profitability in accordance with the adopted strategy.

Low costs will be essential to enable BN Bank to realise its strategy, and the Bank has therefore initiated a cost-cutting programme aimed at reducing annual costs considerably in 2013.

To take account of the demanding market conditions in shipping, in the fourth quarter of 2012 the Bank increased the group-wise provisions in the Guarantee Portfolio by NOK 41 million. A number of market participants and analysts believe that we are approaching the bottom of this market, and the Bank expects to see low losses in the Guarantee Portfolio in 2013.

Despite the fact that a great deal of uncertainty has been removed, the state of the international economy is still very serious. The Norwegian economy is also being negatively impacted, primarily through more challenging conditions for parts of our export industry. However, strong government finances, low unemployment and low interest rates are still contributing to a high rate of growth in activity. All this indicates low risk of losses within the Bank's business areas.

#### Trondheim, 29 January 2013 The Board of Directors of BN Bank ASA

#### Finn Haugan (Chair)

Tore Medhus (Deputy Chair)	Stig Arne Engen	Harald Gaupen	Helene Jebsen Anker
Kristin Undheim	Anita Finserås Bretun (Employee Representative)	Ella Skjørestad	Gunnar Hovland (Managing Director)



# Consolidated Income Statement - Group

					GROUP
NOK MILLION	NOTE	Q4 2012	Q4 2011	31.12.12	31.12.11
Interest and similar income		391	439	1 614	1 639
Interest expense and similar charges		306	333	1 271	1 254
Net income from interest and credit commissions		85	106	343	385
Value change fin instr fair val, gains&losses	2	9	-11	29	-20
Other operating income	3	53	37	145	123
Amicable settlement	4	117	0	117	0
Total other operating income		179	26	291	103
Salaries and general administrative expenses		46	61	203	222
Ord. depreciation, amortisation & write-downs		17	4	31	16
Other operating expense Other gains and losses	5	8	7 -1	28 0	33 -37
Total other operating expense	J	71	71	262	234
total other operating expense		71	71	202	234
Operating profit/(loss) before impairment losses		193	61	372	254
Impairment losses on loans & advances	7	78	18	114	62
Operating profit/(loss) after impairment losses		115	43	258	192
Tax charge		33	11	72	44
Profit/(loss) for the period, remaining entity		82	32	186	148
Result of operations under divestment	9	0	-6	0	6
Profit/(loss) for period inc. discont. operations		82	26	186	154
Other Comprehensive Income					
Change in value financial assets available for sale		0	0	0	0
Total P&L items recognised in equity		0	0	0	0
Total profit/(loss) for the period		82	26	186	154



# Consolidated Balance Sheet - Group

NOK MILLION	NOTE	31.12.12	31.12.11
Deferred tax assets		41	43
Intangible assets		10	20
Tangible fixed assets		18	23
Repossessed properties		29	0
Loans and advances	6, 7, 13, 14	33 193	33 260
Prepayments and accrued income		52	70
Financial derivatives		759	865
Short-term securities investments		6 135	5 506
Cash and balances due from credit institutions		1 495	814
Assets classified as held for sale	9	0	121
Total assets		41 732	40 722
Share capital		668	649
Share premium		266	190
Retained earnings		2 407	2 316
Total equity		3 341	3 155
Subordinated loan capital	8	1 613	1 451
Liabilities to credit institutions		519	1 178
Debt securities in issue	8	18 369	17 950
Accrued expense and deferred income	7	194	131
Other current liabilities		82	11
Tax payable		71	37
Financial derivatives		633	839
Customer deposits & accounts payable to cust.		16 910	15 959
Liabilities classified as held for sale	9	0	11
Total liabilities		38 391	37 567
Total equity and liabilities		41 732	40 722

Trondheim, 29 January 2013

The Board of Directors of BN Bank ASA



Report of the Directors

**Interim Report** 

Income Statement | Balance Sheet | Changes in Equity | Cash Flows | Notes

# Statement of Changes in Equity - Group

GROUP

NOK MILLION	SHARE- CAPITAL	SHARE PREM. RESERVE	OTHER PAID-UP SHARE CAPITAL	OTHER EGENKAPITAL	TOTAL EQUITY
Balance Sheet as at 1 January 2011	619	68	0	2 315	3 002
Dividend paid	0	0	0	-152	-152
Share capital increase	30	122	0	0	152
Result for the period	0	0	0	153	153
Balance Sheet as at 31 December 2011	649	190	0	2 316	3 155
Dividend paid	0	0	0	-95	-95
Share capital increase	19	76	0	0	95
Result for the period	0	0	0	186	186
Balance Sheet as at 31 December 2012	668	266	0	2 407	3 341

Trondheim, 29 January 2013

The Board of Directors of BN Bank ASA

# Statement of Cash Flows - Group

		GROUP
NOK MILLION	31.12.12	31.12.11
Cash flows from operating activities		
Interest/commission received and fees received from customers	1 850	2 353
Interest/commission paid and fees paid to customers	-455	-433
Interest received on other investments	283	300
Interest paid on other loans	-804	-882
Receipts/disbursements (-) on loans to customers	-561	-1 948
Receipts/payments on customer deposits & accounts payable to customers	1 211	-1 465
Receipts/payments (-) on liabilities to credit institutions	-962	-232
Receipts/payments (-) on securities in issue	338	1 395
Receipts on previously written-off debt	7	44
Other receipts/payments	184	114
Payments to suppliers for goods and services	-110	-152
Payments to employees, pensions and social security expenses	-105	-102
Tax paid	-34	-2
Net cash flow from operating activities	842	-1 010
Cash flows from investing activities  Receipts/payments (-) on receivables from credit institutions  Receipts/payments (-) on short-term securities investments  Proceeds from sale of operating assets etc.  Purchase of operating assets etc.  Proceeds from sale of subsidiaries	304 -577 0 -44 0	666 285 25 -65 129
Net cash flow from investing activities	-317	1 040
Cash flow from financing activities Receipts/payments (-) of subordinated loan capital	156	-228
Net cash flow from financing activities	156	-228
Net cash flow for the period	681	-198
Cash and balances due from credit institutions as at 1 January	814	1 012
Cash and balances due from credit institutions at close of period	1 495	814

# Notes - Group

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#### NOTE 1. ACCOUNTING POLICIES

The fourth-quarter interim consolidated financial statements for the period 1 January to 31 December 2012 have been prepared in compliance with IFRS, including IAS 34 Interim Financial Reporting. A description of the accounting policies on which the financial statements are based is provided in the Annual Report for 2011.

#### NOTE 2. CHANGE IN VALUE OF FINANCIAL INSTRUMENTS CARRIED AT FAIR VALUE, GAINS AND LOSSES

				GROUP
NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Change in value of interest rate derivatives obliged to be carried at fair value thro profit or loss 1,4	-1	2	4	-5
Change in value of currency derivatives obliged to be carried at fair value through profit or loss <sup>2</sup>	-22	3	54	-117
Change in value equity-linked options & equity options oblig. carried at fair value thro profit or loss 1	5	3	5	19
Total change in value of financial instruments obliged to be carried at fair value	-18	8	63	-103
Change in value of deposits selected for fair value carrying through profit or loss <sup>4</sup>	1	-3	-12	-6
Change in value of borrowings selected for fair value carrying through profit or loss <sup>4</sup>	-8	8	-42	-5
Change in value of loans selected for fair value carrying through profit or loss <sup>4</sup>	8	-12	38	-12
Change in value of short-term financial investments selected for fair value carrying $^{\rm 3}$	6	-10	45	-1
Total change in value of financial instruments selected for fair value carrying	7	-17	29	-24
Change in value of interest rate derivatives, hedging <sup>5</sup>	10	7	64	69
Change in value of borrowings, hedged <sup>5</sup>	-10	-7	-64	-70
Total change in value of financial instruments for hedging	0	0	0	-1
Total change in value of financial instruments carried at fair value	-11	-9	92	-128
Realised exchange gains/losses(-) bonds and certificates carried at amortised cost	-1	-1	-11	-10
Realised exchange gains/losses(-) borrowings and loans carried at amortised cost	-1	0	-1	0
Exchange gains/losses on borrowings and loans carried at amortised cost <sup>2</sup>	22	-1	-51	118
Total change in value of financial instruments carried at fair value, gains and losses	9	-11	29	-20

<sup>1</sup> In connection with the sale and/or issue of the structured products, BN Bank has hedged exposure in the form of equity options, equity-linked options and interest rate swap agreements. The earlier turbulence in the financial markets caused the loss of some contractual counterparties, and it was not possible at the time to replace these hedging transactions, BN Bank is therefore partially exposed to the market development of a limited number of products. Changes in exposure are recognised in profit and loss immediately and in 2012 NOK 5 million was recognised as income, compared with NOK 8 million recognised as expense for full-year 2011.

<sup>&</sup>lt;sup>2</sup> Exchange gains/losses on borrowings and loans carried at amortised cost are chiefly attributable to exchange gain/loss effects which arise when borrowing and lending in foreign currencies are translated at the current exchange rate. Forward exchange contracts and combined interest rate and currency derivatives are carried at fair value with changes in value carried through profit or loss. The net foreign exchange effect for the Group was recognised income of NOK 3 million for 2012, compared with NOK 1 million recognised as income for full-year 2011. Exposure to exchange rate fluctuations is low.

<sup>&</sup>lt;sup>3</sup> Change in the value of financial investments selected for fair value carrying gave rise to recognised income of NOK 45 million for 2012, compared with recognised expense of NOK 1 million for full-year 2011. Turbulence in the financial markets has caused big fluctuations in the value of these investments.

<sup>&</sup>lt;sup>4</sup> The net effect of interest rate derivatives obliged to be carried at fair value and changes in the value of financial instruments selected for fair value carrying was recognised expense of NOK 12 million for 2012, compared with NOK 1 million recognised as expense for full-year 2011.

<sup>&</sup>lt;sup>5</sup> From 2010, BN Bank has used fair value hedges for new fixed-rate borrowings and related hedge instruments. The borrowings are hedged 1:1 through external contracts where the principal, interest stream, term and hedging transaction match. It is the interest rate risk that is hedged and the hedging transactions entered into are documented. With fair value hedges, the hedge instrument is accounted for at fair value, and the hedge object is accounted for at fair value for the hedged risk. Changes in these values from the opening balance sheet are carried in profit or loss. The credit risk is not hedged and therefore does not affect the valuations. The value of the hedging instruments as at 31 December 2012 was positive by NOK 192 million.

<sup>&</sup>lt;sup>6</sup> Realised exchange gains/losses on bonds, certificates and borrowings carried at amortised cost gave rise to recognised expense of NOK 12 million for 2012, compared with recognised expense of NOK 10 million for full-year 2011.

#### NOTE 3. OTHER OPERATING INCOME

				GROUP
NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Guarantee commission	0	7	1	22
Net commission income/charges <sup>1</sup>	53	29	140	99
Other operating income	0	1	4	2
Total other operating income	53	37	145	123

<sup>1</sup> Commission income relating to the management of the portfolios in SpareBank 1 Næringskreditt and SpareBank 1 Boligkreditt totalled NOK 127 million in 2012 and NOK 72 million for full-year 2011.

#### **NOTE 4. AMICABLE SETTLEMENT**

#### Amicable settlement with Glitnir banki hf, Iceland

Glitnir banki hf, now Glitnir hf, sued BN Bank ASA in 2011 for what Glitnir claimed was an unlawful offset of about NOK 240 million relating to claims and counter-claims between the parties declared by BN Bank ASA in November 2009. Oslo District Court gave judgment in the case in January 2012, according to which BN Bank ASA was ordered to pay back Glitnir hf approximately NOK 213 million plus interest.

Since the court case there have been negotiations between BN Bank ASA and the Winding Up Board for Glitnir hf. The parties have now come to an amicable settlement whereby BN Bank ASA will pay NOK 81.8 million to Glitnir hf and Glitnir hf accepts offset of the other disputed portion of about NOK 135.2 million.

BN Bank ASA has previously reported the greater portion of the claims against Glitnir which were used for offset as a loss and not as settled by means of offset. The P&L effect of the amicable settlement before tax will therefore be NOK 117 million recognised as income.

#### Structured products

In connection with the sale and/or issue of structured products, BN Bank has hedged exposure in the form of equity options, equity-linked options and interest rate swap agreements. The turbulence in the financial markets in 2008 caused the loss of some contractual counterparties, and it has not been possible to replace all these hedging transactions. The liquidator of one of the contractual counterparties filed a counter-claim in 2011, which BN Bank disputed. This counter-claim lapsed in the fourth quarter of 2012 and the position is now reversed, such that BN Bank now has a claim against the debtor in liquidation of NOK 0.6 million.

# NOTE 5. OTHER GAINS AND LOSSES

The building Munkegata 21 was sold and taken over by the new owner on 15 September 2011. An accounting profit of NOK 37 million was reported in Q3 2011.

#### Statement of cash flows

	GROUP
NOK MILLION	
Book value of the building at date of sale Debt and other items	91 -95
Net equity	-4
Sale profit to the company Intercompany debt settled	37 96
Total added upon sale subsidiary	129

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#### NOTE 6. OVERVIEW OF GROSS LENDING IN MANAGED PORTFOLIO

		GROUP
NOK MILLION	31.12.12	31.12.11
Loans Corporate Market and Retail Market, Group Seller's credit	32 394 911	32 225 1 214
Loans in remaining entity (continuing operations)	33 305	33 439
Loans transferred to SpareBank 1 Næringskreditt Loans transferred to SpareBank 1 Boligkreditt	9 919 6 240	8 263 3 961
Total loans in managed portfolio	49 464	45 663
Divested portfolio	13	101

# NOTE 7. IMPAIRMENT LOSSES AND WRITE-DOWNS ON LOANS CARRIED AT AMORTISED COST AND GUARANTEES

The various elements included in impairment losses & write-downs on loans are set out in Note 1, 2011 Annual Report. Loans past due more than 3 months are defined as loans not serviced under the loan agreement for 3 months or more. As a first mortgage lender the Group can access revenue either through the courts or by some voluntary solution. Impairment losses & write-downs described here apply to loans carried at amortised cost and changes in value and gains/losses on the sale of repossessed properties in the current period.

				GROUP	
NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11	
Write-offs in excess of prior-year write-downs	0	0	20	23	
Write-offs on loans without prior write-downs	0	0	0	8	
Write-offs transferred to divested portfolio	0	0	0	0	
Write-downs for the period:					
Change in collective write-downs	0	2	-20	2	
Change in collective write-downs related to Guarantee Portfolio	41	9	40	1	
Change in collective write-downs transferred to divested portfolio	0	-8	0	0	
Total change in collective write-downs	41	3	20	3	
Increase in loans with prior-year write-downs <sup>1</sup>	7	9	26	28	
Provisions against loans without prior write-downs	33	9	68	24	
Decrease in loans with prior-year write-downs	-1	-2	-18	-9	
Change in individual write-downs transferred to divested portfolio	0	0	0	0	
Total change in individual write-downs	39	16	76	43	
Gross impairment losses	80	19	116	77	
Recoveries on previous write-offs <sup>2</sup>	2	1	2	15	
Impairment losses on loans and advances	78	18	114	62	
Revenue recognition on written-down loans	2	3	6	10	

 $<sup>^{\</sup>rm 1}$  Changes in value relating to repossessed properties totalled NOK 10 million as at 31 December 2012.

<sup>&</sup>lt;sup>2</sup> As at 30 September 2011, there was a book profit of NOK 9 millon relating to the sale of a previously repossessed property in Tromsø.



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				GROUP
NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Individual write-downs to cover impairment losses at start of period	41	89	94	78
Write-offs covered by prior-year individual write-downs	0	0	-40	-23
Write-downs for the period:				
Increase in loans with prior-year individual write-downs	8	6	12	14
Write-downs on loans without prior individual write-downs	0	1	0	15
Decrease in loans with prior-year individual write-downs	-1	-2	-18	-6
Transferred assets classified as held for sale	0	0	0	16
Individual write-downs to cover impairment losses at end of period	48	94	48	94
Collective write-downs to cover impairment losses at start of period	65	83	85	83
Collective write-downs for the period to cover impairment losses	0	2	-20	2
Transferred assets classified as held for sale	0	0	0	0
Collective write-downs to cover impairment losses at end of period	65	85	65	85

				GROUP
NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Loss provision financial guarantee rel. to Guarantee Portfolio at start of period <sup>1</sup>	45	20	28	26
Write-offs covered by prior-year individual write-downs	-7	0	-27	-7
Write-downs for the period:				
Increase in loans with prior-year individual write-downs	1	0	3	4
Write-downs on loans without prior individual write-downs	33	8	68	9
Decrease in loans with prior-year individual write-downs	0	0	0	-4
Loss provision financial guarantee rel. to Guarantee Portfolio at end of period <sup>1</sup>	72	28	72	28
Collective write-downs related to Guarantee Portfolio at start of period	6	11	20	19
Collective write-downs for the period to cover losses in Guarantee Portfolio	41	9	27	1
Collective write-downs related to Guarantee Portfolio at end of period <sup>1</sup>	47	20	47	20
Individual write-downs related to Guarantee Portfolio classified as held for sale	0	2	0	2
Collective write-downs related to Guarantee Portfolio classified as held for sale	0	0	0	0
Total loss provisions related to Guarantee Portfolio <sup>1</sup>	119	50	119	50

<sup>1</sup> BN Bank has previously entered into an agreement with SpareBank1 SMN for the latter to take over the Bank's Ålesund portfolio. The parties revised the agreement on 1 February 2012 according to which SpareBank1 SMN took over NOK 2.3 billion of the portfolio valued at NOK 3.1 billion. BN Bank now provides guarantees for 60% of the credit risk for this portfolio (referred to as the Guarantee Portfolio) of NOK 571 million. The Bank's maximum exposure is thus down to NOK 343 million, which at the end of the fourth quarter of 2012 was 1.0% of the Bank's total lending. The total provision for losses in the Guarantee Portfolio was NOK 119 million at 31 December 2012. BN Bank will provide guarantees for losses in the Guarantee Portfolio for a period of 3-5 years from the inception of the original agreement. The loss provision is classified under Accrued expenses and deferred income.



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# Loans past due more than 3 months 1,2

		GROUP
NOK MILLION	31.12.12	31.12.11
Gross principal	404	213
Gross principal Individual write-downs	3	40
Net principal	401	173

# Other loans with individual write-downs 1

		GROUP
NOK MILLION	31.12.12	31.12.11
Gross principal	524	678
Individual write-downs	117	85
Net principal	407	593

# Loans past due more than 3 months by sector and as a percentage of loans 1,2

GROUP

	GROSS OUTSTANDING		GROSS OUTSTANDING	
NOK MILLION	31.12.12	%	31.12.11	%
Corporate Market	341	1.36	126	0.55
Retail Market	63	0.77	66	0.71
Guarantee Portfolio	0	0.00	21	0.74
Total	404	1.19	213	0.59

<sup>1</sup> With regard to disclosures in the notes concerning loans past due (non-performing loans), other loans with individual write-downs, and loans past due by sector and as a percentage of loans, the figures stated include BN Bank's operations in Ålesund, which are otherwise treated as divested operations, and the Guarantee Portfolio vis-a-vis SpareBank 1 SMN.

<sup>&</sup>lt;sup>2</sup> Loans past due more than 3 months as a percentage of loans are calculated on the basis of loans in the remaining entity and the Guarantee Portfolio.

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# NOTE 8. BORROWING (FUNDING)

Fixed-rate borrowings that are part of index linking are carried in the consolidated balance sheet at amortised cost, while other fixed-rate borrowings are selected for fair value carrying. Floating-rate borrowings are carried at amortised cost.

#### Debt securities in issue

The BN Bank Group had issued bonds and certificates with a face value of NOK 10 361 million as at 31 December 2012, either as new issues or increases in existing tap issues.

			GROUP
NOK MILLION	CERTIFICATES	BONDS	TOTAL
Net debt (face value) as at 1 January 20012	2 646	15 051	17 697
New issues	0	1 515	1 515
Increase in existing issues	60	730	790
Purchase and maturity of existing issues	-665	-1 491	-2 156
Net debt (face value) as at 31 March 2012	2 041	15 805	17 846
New issues	2 154	800	2 954
Increase in existing issues	0	784	784
Purchase and maturity of existing issues	-1 068	-4 349	-5 417
Net debt (face value) as at 30 June 2012	3 127	13 040	16 167
New issues	400	325	725
Increase in existing issues	0	1 868	1 868
Purchase and maturity of existing issues	-783	-471	-1 254
Net debt (face value) as at 30 September 2012	2 744	14 762	17 506
New issues	900	650	1 550
Increase in existing issues	175	0	175
Purchase and maturity of existing issues	-585	-585	-1 170
Net debt (face value) as at 31 December 2012	3 234	14 827	18 061

# Subordinated loan capital and perpetual subordinated capital securities

The BN Bank Group had issued subordinated loans for NOK 300 million as at 31 December 2012.

			GROUP
NOK MILLION	PERPET. SUBORD. CAP. SEC.	SUBORDINATED LOAN CAPITAL	TOTAL
Net debt (face value) as at 1 January 2012	650	800	1 450
New issues	0	0	0
Increase in existing issues	0	0	0
Purchase and maturity of existing issues	0	0	0
Net debt (face value) as at 31 March 2012	650	800	1 450
New issues	0	0	0
Increase in existing issues	0	0	0
Purchase and maturity of existing issues	0	0	0
Net debt (face value) as at 30 June 2012	650	800	1 450
New issues	0	0	0
Increase in existing issues	0	0	0
Purchase and maturity of existing issues	0	0	0
Net debt (face value) as at 30 September 2012	650	800	1 450
New issues	0	300	300
Increase in existing issues	0	0	0
Purchase and maturity of existing issues	0	-145	-145
Net debt (face value) as at 31 December 2012	650	955	1 605

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# Recognised values

		GROUP
NOK MILLION	31.12.12	31.12.11
Certificates carried at amortised cost	0	1 250
Certificates selected for fair value carrying	3 285	1 420
Total recognised value of certificates	3 285	2 670
Bonds carried at amortised cost	10 028	10 010
Bonds carried at amortised cost (secured debt)	3 932	2 074
Bonds selected for fair value carrying	1 124	3 196
Total recognised value of bonds	15 084	15 280
Total recognised value of debt securities in issue	18 369	17 950

GROUP

NOK MILLION	31.12.12	31.12.11
Perpetual subordinated capital securities carried at amortised cost	482	482
Perpetual subordinated capital securities selected for fair value carrying	172	169
Total recognised value of perpetual subordinated capital securities	654	651
Subordinated loans carried at amortised cost	959	804
Subordinated loans selected for fair value carrying	0	-4
Total recognised value of subordinated loans	959	800
Total recognised value of subordinated loans and perpetual subordinated capital securities	1 613	1 451

# NOTE 9. RESULTS OF DIVESTED OPERATION

The banking operation in Ålesund, which chiefly comprises business lending, became organisationally subordinate to SpareBank 1 SMN from Q4 2009. As of Q3 2009 inclusive the Ålesund operation has been reported as a discontinued operation under IFRS 5. The split-off from BN Bank began in Q4 2009 and was largely completed in Q2 2012. For this reason there are no P&L effects classified as discontinued operation in 2012.

P&L effects relating to the Guarantee Portfolio, which are referred to in greater detail in Note 7, are classified under remaining entity.

#### Specification of results of divested operation

GROUP

NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Net income from interest and credit commissions	0	0	0	4
Total other operating income	0	0	0	1
Total other operating expense	0	0	0	-3
Total impairment losses on loans and advances	0	7	0	-1
Pre-tax profit/(loss)	0	-7	0	9
Computed tax charge	0	-1	0	3
Profit/(loss) from discontinued operation	0	-6	0	6

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# Statement of cash flows related to divested operation

				GROUP
NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Cash flow from operating activities	0	0	0	8
Cash flow from investing activities	0	0	0	0
Cash flow from financing activities	0	0	0	0
Net cash flow for the period	0	0	0	8

# Specification of results of remaining entity

				GROUP
NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Net income from interest and credit commissions	85	106	343	385
Total other operating income	179	26	291	103
Totl other operating expense	71	71	262	234
Operating profit/(loss) before impairment losses on loans	193	61	372	254
Impairment losses on loans and advances	78	18	114	62
Pre-tax profit/(loss) of remaining entity	115	43	258	192
Computed tax charge	33	11	72	44
Profit/(loss) after tax of remaining entity	82	32	186	148

# Specification of results of divested operation and Guarantee Portfolio

		GROUP
NOK MILLION	31.12.12	31.12.11
Net income from interest and credit commissions	-35	2
Total other operating income	0	21
Total other operating expense	0	-3
Total impairment losses on loans and advances	121	26
Pre-tax profit/(loss)	-156	0
Computed tax charge	-44	0
Profit/(loss) of divested operation and Guarantee Portfolio	-112	0

# Other assets and liabilities classified as held for sale

In connection with a loan defaulted on in 2010, BN Bank took over 100% of the shares in a company. BN Bank sold the company on in the second quarter of 2012.

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# NOTE 10. CAPITAL ADEQUACY

#### Process for assessing the capital adequacy requirement

BN Bank has established a strategy and process for risk management and assessment of the capital adequacy requirement and how capital adequacy can be maintained. The collective term for this is ICAAP (Internal Capital Adequacy Assessment Process). Assessing the capital adequacy requirement includes assessing the size, composition and distribution of the capital base adapted to the level of risks that the Bank is or may be exposed to. The assessments are risk-based and forward-looking. Risk areas assessed in addition to the Pillar 1 risks are concentration risk in the credit portfolio, interest rate and foreign exchange risk in the bank portfolio, liquidity risk, market risk, owner's risk and reputation risk. ICAAP is not focused on a single method or a single figure, but presents a set of calculations including different time horizons, confidence levels and assumptions.

		ditoor
NOK MILLION	31.12.12	31.12.11
Share capital	668	649
Other reserves	2 673	2 506
Perpetual subordinated loan capital (perpetual subordinated capital securities borrowings) <sup>1</sup>	553	647
Less:		
Perpetual subordinated loan capital (perpetual subord. capital securities borrowings) that cannot be included 1	-121	-95
Intangible assets	-10	-20
Deferred tax assets	-41	-43
Other deductions in tier 1 capital	0	0
Tier 1 capital	3 722	3 644
Fixed-term subordinated loan capital	915	899
Less:		
Fixed-term subordinated loan capital that cannot be included	0	0
Other deductions in tier 2 capital	0	0
Net tier 2 capital	915	899
Total capital base	4 637	4 543
Risk-weighted assets	30 923	33 171
Tier 1 capital ratio (%)	12,1	11,0
Capital adequacy ratio (%)	15,1	13,7

<sup>&</sup>lt;sup>1</sup> For more details, see Note 8.

# Specification of risk-weighted assets

GROUP

NOK MILLION	31.12.12		31.12.11	
RISK-WEIGHTING	RECOGNISED AMOUNT	WEIGHTED AMOUNT	RECOGNISED AMOUNT	WEIGHTED AMOUNT
0 %	1 486	0	1 004	0
10 %	2 094	209	1 503	150
20 %	5 056	1 011	4 725	945
35 %	9 289	3 251	9 560	3 346
50 %	3	2	420	210
75 %	91	68	345	259
100 %	26 381	26 381	28 261	28 261
Investments included in the trading portfolio	0	0	0	0
Negotiable debt instruments included in the trading portfolio	0	0	0	0
Total risk-weighted assets	44 400	30 923	45 818	33 171
Capital adequacy ratio (%)		15.1		13.7

#### **NOTE 11. CONTINGENT LIABILITIES**

#### Sale of structured products

In 2008, BN Bank was sued in a group action over structured savings products. The Supreme Court ruled in February 2010 that group litigation is not appropriate for assessing this type of product. The group action against BN Bank has thus been brought to a conclusion.

Three of the Bank's customers then sued the Bank individually in the Oslo District Court, but the Court found in favour of BN Bank on 8 July 2011. The judgment was appealed to Borgarting Court of Appeal. The appeal will be heard in March 2013. The total loan commitment as at 31 December 2012 was NOK 4 million.

BN Bank has also provided loans to finance Artemis structured products. BN Bank is now being sued by six customers, three of whom are limited companies, with the total loan financing on these products amounting to NOK 106 million. The amounts in dispute are interest payments.

#### NOTE 12. CONTINGENT OUTCOMES, EVENTS AFTER THE REPORTING PERIOD

Apart from the matters mentioned in Note 11 above, there are no assets or liabilities to which contingent outcomes are attached and where those outcomes could have a significant impact on the Group's financial position and results.

There were no significant events after the reporting period.

#### NOTE 13. TRANSFER TO SPAREBANK 1 NÆRINGSKREDITT

SpareBank 1 Næringskreditt AS was established in 2009 and is licensed by the Financial Supervisory Authority of Norway to operate as a credit institution. The company's bonds have an Aa3 rating from Moody's. The company is owned by the savings banks that form the SpareBank 1 consortium and is co-located with SpareBank 1 Boligkreditt AS in Stavanger. BN Bank has a 9.58% shareholding in the company as at 31 December 2012. The purpose of the company is to secure for the consortium banks a source of stable, long-term financing of commercial real estate at competitive rates. SpareBank 1 Næringskreditt procures loans with mortgages on commercial properties and issues covered bonds within the regulations governing such bonds established in 2007. As part of the consortium, BN Bank may transfer loans to the company and, as part of the Bank's funding strategy, loans have been transferred from BNkreditt. As at 31 December 2012, the book value of transferred loans was NOK 9.9 billion. BN Bank is responsible for managing the transferred loans and BNkreditt receives a commission based on the net return on the loans transferred by the Bank and the costs to the company.

In order to attend to the interests of existing bond holders, in connection with the transfer BN Bank guaranteed that BNkreditt will have a capital adequacy ratio of at least 20 per cent at all times. Should the capital adequacy ratio fall below 20 per cent, the Parent Bank will cede precedence with respect to its accounts receivable with BNkreditt and/ or provide a guarantee. As at 31 December 2012, BNkreditt's capital adequacy ratio was 16.4 per cent. The amount the Parent Bank is ceding precedence for stood at NOK 676 million as at 31 December 2012.

BN Bank has put up guarantees for the transferred loan commitments where they exceed 25 per cent of SpareBank 1 Næringskreditt's capital base. As at 31 December 2012, these guarantees totalled NOK 165 million.

#### NOTE 14. TRANSFER TO SPAREBANK 1 BOLIGKREDITT

SpareBank 1 Boligkreditt is owned by the savings banks that form the SpareBank 1 consortium and is co-located with SpareBank 1 Næringskreditt AS in Stavanger. The purpose of the company is to secure for the banks within the consortium a source of stable, long-term financing of residential mortgage loans at competitive rates. The company's bonds have ratings of Aaa and AAA from Moody's and Fitch respectively. SpareBank 1 Boligkreditt procures loans with mortgages on residential properties and issues covered bonds within the regulations governing such bonds established in 2007. As part of the consortium, BN Bank may transfer loans to SpareBank 1 Boligkreditt and, as part of the Bank's funding strategy, loans have been transferred to the company. At 31 December 2012, the book value of transferred loans was NOK 6.2 billion. BN Bank is responsible for managing the transferred loans and receives a commission based on the net return on the loans transferred by the Bank and the costs to the company.

# NOTE 15. DISCLOSURES CONCERNING OPERATING SEGMENTS IN REMAINING ENTITY

Segment reporting is regularly reviewed with the management. For the remaining entity, the management have chosen to divide up the reporting segments according to the underlying business areas.

GROUP

NOK MILLION	CORPORATE	RETAIL	GUARANTEE PORTF. SMN	AMICABLE SETTLEMENT	TOTAL 31.12.12
Net income from interest and credit commissions	247	131	-35	0	343
Change in value of financial instruments carried at fair value Other operating income Amicable settlement	19 121 0	10 24 0	0 0 0	0 0 117	29 145 117
Total other operating income	140	34	0	117	291
Salaries and general administrative expenses Ordinary depreciation, amortisation and write-downs Other operating expense Other gains and losses	-84 -8 -14	-119 -22 -15 0	0 0 0	0 0 0	-203 -30 -29 0
Total other operating expense	-106	-156	0	0	-262
Operating profit/(loss) before impairment losses	281	9	-35	117	372
Impairment losses on loans and advances	-5	12	-121	0	-114
Operating profit/(loss) after impairment losses	276	21	-156	117	258
Computed tax charge	-78	-5	44	-33	-72
Profit/(loss) for remaining entity after tax	198	16	-112	84	186

**GROUP** 

NOK MILLION	CORPORATE	RETAIL	GUARANTEE PORTF. SMN	AMICABLE SETLEMENT	TOTAL 31.12.12
Lending (gross) including loans in covered bonds companies	34 097	14 456	911	0	49 464
Customer deposits and accounts payable to customers	1 477	15 433	0	0	16 910



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GROUP GUARANTEE TOTAL CORPORATE **NOK MILLION RETAIL** PORTF. SMN MUNKEGT. 21 31.12.11 Net income from interest and credit commissions 260 126 385 Change in value of financial instruments carried at fair value -7 0 0 -13 -20 0 0 20 Other operating income 104 123 Total other operating income 91 -7 20 103 0 Salaries and general administrative expenses -96 -126 0 0 -222 Ordinary depreciation, amortisation and write-downs -7 -9 0 0 -16 Other operating expense -15 -18 0 0 -33 0 37 Other gains and losses 0 0 37 Total other operating expense -118 -152 0 37 -234 Operating profit/(loss) before impairment losses 233 -33 18 37 254 Impairment losses on loans and advances -62 Operating profit/(loss) after impairment losses 197 -34 -8 192 Computed tax charge 10 -55 -44 Profit/(loss) for remaining entity after tax 142 -25 36 148

GROUP

			GUARANTEE		TOTAL
NOK MILLION	CORPORATE	RETAIL	PORTF. SMN	MUNKEGT. 21	31.12.11
Lending (gross) including loans in covered bonds companies	31 163	13 286	1 214	0	45 663
Customer deposits and accounts payable to customers	1 576	14 383	0	0	15 959

The Group operates in a geographically limited area and reporting on geographical segments provides little additional information.

# NOTE 16. INCOME STATEMENTS FOR THE LAST FIVE QUARTERS

					GROUP
NOK MILLION	Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011
Interest and similar income	391	394	399	430	439
Interest expense and similar charges	306	305	314	346	333
Net income from interest and credit commissions	85	89	85	84	106
Change in value of financial instruments carried at fair value, gains and losses	9	5	0	15	-11
Other operating income	53	33	31	28	37
Amicable settlement	117	0	0	0	0
Total other operating income	179	38	31	43	26
Salaries and general administrative expenses	46	50	52	55	61
Depreciation, amortisation and write-downs	17	5	5	4	4
Other operating expense Other gains and losses	8	7 0	5 0	8	7 -1
Total other operating expense	71	62	62	67	71
Operating profit / (loss) before impairment losses	193	65	54	60	61
Impairment losses on loans and advances	78	13	14	9	18
Pre-tax profit/(loss)	115	52	40	51	43
Computed tax charge	33	14	11	14	11
Profit/(loss) remaining entity	82	38	29	37	32
Profit/(loss) from discontinued operations	0	0	0	0	-6
Profit / (loss) for period inc discontinued operations	82	38	29	37	26

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# Income Statement - Parent Bank

				F	ARENT BANK
NOK MILLION	NOTE	Q4 2012	Q4 2011	31.12.12	31.12.11
Interest and similar income		307	324	1 249	1 168
Interest expense and similar charges		268	278	1 086	1 013
Net income from interest and credit commissions		39	46	163	155
Value change fin instr fair val, gains&losses	2	14	-18	50	-20
Other operating income	3	20	20	49	52
Amicable settlement	4	117	0	117	0
Total other operating income		151	2	216	32
Salaries and general administrative expenses		28	42	130	150
Ord. depreciation, amortisation & write-downs		17	4	31	15
Other operating expense		3	1	7	5
Other gains and losses		0	0	0	0
Total other operating expense		48	47	168	170
Operating profit/(loss) before impairment losses		142	1	211	17
Impairment losses on loans & advances	7	74	10	116	19
Operating profit/(loss) after impairment losses		68	-9	95	-2
Income from ownership int. group comp.	5	0	0	164	131
Profit/(loss) before tax		68	-9	259	129
Tax charge		20	-3	72	40
Profit/(loss) for the period, remaining entity		48	-6	187	89
Double of an arching and day diverse and	9	0	-6	0	
Result of operations under divestment	9				6
Profit/(loss) for period inc. discont. operations		48	-12	187	95
Other Comprehensive Income					
Change in value financial assets available for sale		0	0	0	0
Total P&L items recognised in equity		0	0	0	0
Total profit/(loss) for the period		48	-12	187	95

# Palanco Choot Daront Pank

Balance Sheet - Parent Bank		P	PARENT BANK
NOK MILLION	NOTE	31.12.12	31.12.11
Intangible assets		10	20
Ownership interests in group companies		1 877	1 877
Own funds lending		451	527
Tangible fixed assets		18	23
Loans and advances	6, 7, 13, 14	15 043	14 396
Prepayments and accrued income		53	70
Financial derivatives		662	699
Short-term securities investments		5 612	4 984
Cash and balances due from credit institutions		12 860	10 886
Assets classified as held for sale	9	1	122
Total assets		36 587	33 604
Share capital		668	649
Share premium		266	190
Retained earnings		1 265	1 173
Total equity		2 199	2 012
Deferred tax		43	1
Subordinated loan capital	8	1 613	1 451
Liabilities to credit institutions	Ü	806	1 864
Debt securities in issue	8	14 123	11 354
Accrued expenses and deferred income	7	179	114
Other current liabilities	,	80	12
Tax payable		31	36
Financial derivatives		603	790
Customer deposits & accounts payable to cust.		16 910	15 959
Liabilities classified as held for sale	9	0	11
Total liabilities		34 388	31 592
Total equity and liabilities		36 587	33 604

Trondheim, 29 January 2013

The Board of Directors of BN Bank ASA

# Statement of Changes in Equity - Parent Bank

PARENT BANK

NOK MILLION	SHARE CAPITAL	SHARE PREMIUM RESERVE	OTHER PAID- UP SHARE CAPITAL	OTHER RESERVES <sup>1</sup>	TOTAL EQUITY
Balance Sheet as at 1 January 2011	619	68	282	948	1 917
Dividend paid	0	0	0	-152	-152
Share capital increase	30	122	0	0	152
Result for the period	0	0	0	95	95
Balance Sheet as at 31 December 2011	649	190	282	891	2 012
Dividend paid	0	0	0	-95	-95
Share capital increase	19	76	0	0	95
Result for the period	0	0	0	187	187
Balance Sheet as at 31 December 2012	668	266	282	983	2 199

<sup>&</sup>lt;sup>1</sup> The reserve for unrealised gains is included in Other reserves. Provision of NOK 174 million had been made as at 31 December 2012.

Trondheim, 29 January 2013

The Board of Directors of BN Bank ASA

# Statement of Cash Flows - Parent Bank

h flows from operating activities rest/commission received and fees received from customers rest/commission paid and fees paid to customers rest received on other investments rest paid on other loans eipts/disbursements (-) on loans and advances to customers eipts/payments on customer deposits & accounts payable to cust. eipts/payments (-) on liabilities to credit institutions eipts/payments(-) on securities in issue & securities buy-back	31.12.12 805 -475 255 -551 -1 187	31.12.11 1 114 -450 320 -587
rest/commission received and fees received from customers rest/commission paid and fees paid to customers rest received on other investments rest paid on other loans eipts/disbursements (-) on loans and advances to customers eipts/payments on customer deposits & accounts payable to cust. eipts/payments (-) on liabilities to credit institutions eipts/payments(-) on securities in issue & securities buy-back	-475 255 -551 -1 187	-450 320 -587
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rest paid on other loans eipts/disbursements (-) on loans and advances to customers eipts/payments on customer deposits & accounts payable to cust. eipts/payments (-) on liabilities to credit institutions eipts/payments(-) on securities in issue & securities buy-back	-551 -1 187	-587
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eipts/payments on customer deposits & accounts payable to cust. eipts/payments (-) on liabilities to credit institutions eipts/payments(-) on securities in issue & securities buy-back		
eipts/payments (-) on liabilities to credit institutions eipts/payments(-) on securities in issue & securities buy-back		-488
eipts/payments(-) on securities in issue & securities buy-back	1 211	-1 465
	-1 362	-21
	2 668	3 628
eipts on previously written-off debt	3	35
er receipts/payments	229	178
ments to suppliers for goods and services	-60	-100
ments to employees, pensions and social security expenses	-66	-65
paid	-34	0
cash flow from operating activities	1 436	2 099
ch flows from investing activities eipts/payments (-) on receivables from credit institutions eipts/payments (-) on short-term securities investments eipts/payments (-) on long-term securities investments chase of operating assets etc. teeds from sale of subsidiaries	-731 -578 164 -15 0	-2 374 289 99 -20 33
cash flow from investing activities	-1 160	-1 973
h flow from financing activities		
eipts of subordinated loan capital	156	-228
cash flow from financing activities	156	-228
cash flow for the period	432	-102
h and balances due from central banks as at 1 January *	4	106
h and balances due from central banks at the close of the period	436	4

<sup>\*</sup> In the case of the Parent Bank, cash and balances consist of deposits in Norges Bank.

# Notes - Parent Bank

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#### **NOTE 1. ACCOUNTING POLICIES**

See the description for the Group's interim consolidated financial statements. The same accounting policies apply for the Parent Bank.

#### NOTE 2. CHANGE IN VALUE OF FINANCIAL INSTRUMENTS CARRIED AT FAIR VALUE, GAINS AND LOSSES

			P	ARENT BANK
NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Change in value int. rate derivatives obliged to be carried at fair value thro profit or loss 1,4	0	9	18	17
Change in value currency derivatives obliged to be carried at fair value through profit or loss <sup>2</sup>	-22	3	54	-117
Change value equity-linked options & equity opt. oblig. carried at fair value thro profit or loss 1	5	3	5	19
Total change in value of financial instruments obliged to be carried at fair value	-17	15	77	-81
Change in value of deposits selected for fair value carrying through profit or loss <sup>4</sup>	1	-3	-11	-6
Change in value of borrowings selected for fair value carrying through profit or loss <sup>4</sup>	-2	-7	-37	-61
Change in value of loans selected for fair value carrying through profit or loss <sup>4</sup>	0	-11	-9	13
Change in value of short-term financial investments selected for fair value carrying $^{\rm 3}$	6	-10	45	-1
Total change in value of financial instruments selected for fair value carrying	5	-31	-12	-55
Change in value of interest rate derivatives, hedging <sup>5</sup>	9	6	53	53
Change in value of borrowings, hedged <sup>5</sup>	-9	-6	-53	-54
Total change in value of financial instruments for hedging	0	0	0	-1
Total change in value of financial instruments carried at fair value	-12	-16	65	-137
Realised exchange gains/losses(-) bonds and certificates carried at amortised cost <sup>6</sup>	0	-1	-3	-6
Realised exchange gains/losses(-) on borrowings and loans carried at amortised cost <sup>6</sup>	-1	0	-1	0
Exchange gains/losses on borrowings and loans carried at amortised cost <sup>2</sup>	27	-1	-11	123
Total change in value of financial instruments carried at fair value, gains and losses	14	-18	50	-20

<sup>1</sup> In connection with the sale and/or issue of the structured products, BN Bank has hedged exposure in the form of equity options, equity-linked options and interest rate swap agreements. The earlier turbulence in the financial markets caused the loss of some contractual counterparties, and it was not possible at the time to replace these hedging transactions. BN Bank is therefore partially exposed to the market development of a limited number of products. Changes in exposure are recognised in profit and loss immediately, and in 2012 NOK 5 million was recognised as income, compared with NOK 8 million recognised as expense for full-year 2011.

<sup>&</sup>lt;sup>2</sup> Exchange gains/losses on borrowings and loans carried at amortised cost are chiefly attributable to exchange gain/loss effects which arise when borrowing and lending in foreign currencies are translated at the current exchange rate. Forward exchange contracts and combined interest rate and currency derivatives are carried at fair value with changes in value carried through profit or loss. The net foreign exchange effect for the Group was recognised income of NOK 3 million in 2012, compared with NOK 1 million recognised as income for full-year 2011. Exposure to exchange rate fluctuations is

<sup>&</sup>lt;sup>3</sup> Changes in the value of financial investments selected for fair value carrying gave rise to recognised income of NOK 45 million in 2012, compared with NOK 1 million recognised as expense for fullyear 2011. Turbulence in the financial markets has caused big fluctuations in the value of these investments.

<sup>&</sup>lt;sup>4</sup> The net effect of interest rate derivatives obliged to be carried at fair value and changes in the value of financial instruments selected for fair value carrying was recognised income of NOK 1 million in 2012, compared with NOK 5 million recognised as expense for full-year 2011.

From 2010, BN Bank has used fair value hedges for new fixed-rate borrowings and related hedge instruments. The borrowings are hedged 1:1 through external contracts where the principal, interest stream, term and hedging transaction match. It is the interest rate risk that is hedged and the hedging transactions entered into are documented. With fair value hedges, the hedge instrument is accounted for at fair value, and the hedge object is accounted for at fair value for the hedged risk. Changes in these values from the opening balance sheet are carried in profit or loss. The credit risk is not hedged and therefore does not affect the valuations. The value of the hedging instruments as at 31 December 2012 was positive by NOK 117 million.

<sup>6</sup> Realised exchange gains/losses on bonds, certificates and borrowings at amortised cost gave rise to recognised expense of NOK 4 million in 2012, compared with recognised expense of NOK 6 million



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#### NOTE 3. OTHER OPERATING INCOME

PARENT B	Α	N	k
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NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Guarantee commission	0	7	1	22
Net commission income/charges <sup>1</sup>	19	11	40	23
Other operating income	1	2	8	7
Total other operating income	20	20	49	52

<sup>1</sup> Commission income relating to the management of the portfolio in SpareBank 1 Boligkreditt totalled NOK 27 million in 2012, while there was recognised expense of NOK 3 million for full-year 2011.

#### **NOTE 4. AMICABLE SETTLEMENT**

#### Amicable settlement with Glitnir banki hf, Iceland

Glitnir banki hf, now Glitnir hf, sued BN Bank ASA in 2011 for what Glitnir claimed was an unlawful offset of about NOK 240 million relating to claims and counter-claims between the parties declared by BN Bank ASA in November 2009. Oslo District Court gave judgment in the case in January 2012, according to which BN Bank ASA was ordered to pay back Glitnir hf about NOK 213 million plus interest.

Since the court case there have been negotiations between BN Bank ASA and the Winding Up Board for Glitnir hf. The parties have now come to an amicable settlement whereby BN Bank ASA will pay NOK 81.8 million to Glitnir hf and Glitnir hf accepts offset of the other disputed portion of about NOK 135.2 million.

BN Bank ASA has previously reported the greater portion of the claims against Glitnir which were used for offset as a loss and not as settled by means of offset. The P&L effect of the amicable settlement before tax will therefore be NOK 117 million recognised as income.

#### Structured products

In connection with the sale and/or issue of structured products, BN Bank has hedged exposure in the form of equity options, equity-linked options and interest rate swap agreements. The turbulence in the financial markets in 2008 caused the loss of some contractual counterparties, and it has not been possible to replace all these hedging transactions. The liquidator of one of the contractual counterparties filed a counter-claim in 2011, which BN Bank disputed. This counter-claim lapsed in Q4 2012 and the position is now reversed, such that BN Bank now has a claim against the debtor in liquidation of NOK 0.6 million.

# NOTE 5. INCOME FROM OWNERSHIP INTERESTS IN GROUP COMPANIES

The Annual General Meetings of the subsidiaries BNkreditt AS and BN Boligkreditt AS have resolved to render group contribution of, respectively, NOK 128 million and NOK 37 million before tax.

PARENT BANK

#### NOTE 6. OVERVIEW OF GROSS LENDING IN MANAGED PORTFOLIO

		PARENT BANK
NOK MILLION	31.12.12	31.12.11
Loans Corporate Market and Retail Market Seller's credit	14 191 911	13 253 1 214
Loans in remaining entity	15 102	14 467
Loans transferred to SpareBank 1 Boligkreditt	6 240	3 961
Total loans inc. loans transferred to SpareBank 1 Boligkreditt	21 342	18 428
Divested portfolio	13	101

# NOTE 7. IMPAIRMENT LOSSES AND WRITE-DOWNS ON LOANS CARRIED AT AMORTISED COST AND GUARANTEES

The various elements included in impairment losses and write-downs on loans are set out in Note 1 to the Annual Report for 2011. Loans past due more than 3 months are defined as loans not serviced under the loan agreement for 3 months or more. As a first mortgage lender, BN Bank can however gain access to revenue, either through the courts or by some voluntary solution. Impairment losses and write-downs on loans described in this note apply to loans carried at amortised cost and changes in value and gains/ losses on the sale of repossessed properties in the current period.

NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Write-offs in excess of prior-year write-downs	0	0	13	19
Write-offs on loans without prior write-downs	0	0	0	0
Write-offs transferred to divested operation	0	0	0	0
Write-downs for the period:				
Change in collective write-downs	2	3	-8	-1
Change in collective write-downs related to Guarantee Portfolio	41	9	40	1
Change in collective write-downs transferred to divested operation	0	-8	0	0
Total change in collective write-downs	43	4	32	0
Increase in loans with prior-year write-downs <sup>1</sup>	1	1	11	7
Provisions against loans without prior write-downs	33	8	68	9
Decrease in loans with prior-year write-downs	-1	-2	-6	-10
Change in individual write-downs transferred to divested operation	0	0	0	0
Total change in individual write-downs	33	7	73	6
Gross impairment losses	76	11	118	25
Recoveries on previous write-offs	2	1	2	6
Impairment losses on loans and advances	74	10	116	19

2

0

Revenue recognition of interest on written-down loans

2

<sup>&</sup>lt;sup>1</sup> Changes in value related to repossessed properties totalled NOK 5 million as at 31 December 2012.



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NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Individual write-downs to cover impairment losses at start of period	29	35	34	43
Write-offs covered by prior-year individual write-downs	0	0	-3	-19
Write-downs for the period:				
Increase in loans with prior-year individual write-downs	2	1	5	3
Write-downs on loans without prior individual write-downs	0	0	0	0
Decrease in loans with prior-year individual write-downs	-1	-2	-6	-9
Transferred assets classified as held for sale	0	0	0	16
Individual write-downs to cover impairment losses at end of period	30	34	30	34
Collective write-downs to cover impairment losses at start of period	27	34	37	38
Collective write-downs for the period to cover impairment losses	2	3	-8	-1
Transferred assets classified as held for sale	0	0	0	0
Collective write-downs to cover impairment losses at end of period	29	37	29	37

#### PARENT BANK

NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Loss provision financial guarantee relating to Guarantee Portfolio at start of period <sup>1</sup>	45	20	28	26
Write-offs covered by prior-year individual write-downs	-7	0	-27	-7
Write-downs for the period:				
Increase in loans with prior-year individual write-downs	1	0	3	4
Write-downs on loans without prior individual write-downs	33	8	68	9
Decrease in loans with prior-year individual write-downs	0	0	0	-4
Loss provision financial guarantee relating to Guarantee Portfolio at end of period <sup>1</sup>	72	28	72	28
Collective write-downs related to Guarantee Portfolio at start of period	6	11	20	19
Collective write-downs for the period to cover losses in Guarantee Portfolio	41	9	27	1
Collective write-downs related to Guarantee Portfolio at end of period <sup>1</sup>	47	20	47	20
Individual write-downs related to Guarantee Portfolio classified as held for sale	0	2	0	2
Collective write-downs related to Guarantee Portfolio classified as held for sale	0	0	0	0
Total loss provisions relating to Guarantee Portfolio <sup>1</sup>	119	50	119	50

<sup>1</sup> BN Bank has previously entered into an agreement with SpareBank1 SMN for the latter to take over the Bank's Ålesund portfolio. The parties revised the agreement on 1 February 2012 according to which SpareBank1 SMN took over NOK 2.3 billion of the portfolio valued at NOK 3.1 billion. BN Bank now provides guarantees for 60% of the credit risk for this portfolio (referred to as the Guarantee Portfolio) of NOK 571 million. The Bank's maximum exposure is thus down to NOK 343 million, which at the end of the fourth quarter of 2012 was 1.0% of the Bank's total lending. The total provision for losses in the Guarantee Portfolio was NOK 119 million at 31 December 2012. BN Bank will provide guarantees for losses in the Guarantee Portfolio for a period of 3-5 years from the inception of the original agreement. The loss provision is classified under Accrued expenses and deferred income.

# Loans past due more than 3 months 1,2

		PARENT BANK
NOK MILLION	31.12.12	31.12.11
Gross principal	117	73
Individual write-downs	3	14
Net principal	114	59

#### Other loans with individual write-downs 1

		PARENT BANK
NOK MILLION	31.12.12	31.12.11
Gross principal	460	282
Individual write-downs	99	51
Net principal	361	231

# Loans past due more than 3 months by sector and as a percentage of loans 1,2

#### PARENT BANK

	GROSS OUTSTANDING		GROSS OUTSTANDING	
NOK MILLION	31.12.12	%	31.12.11	%
Corporate Market	54	0.78	0	0.00
Retail Market	63	0.77	51	0.70
Guarantee Portfolio	0	0.00	21	0.74
Total	117	0.75	72	0.82

<sup>1</sup> With regard to disclosures in the notes concerning loans past due (non-performing loans), other loans with individual write-downs, and loans past due by sector and as a percentage of loans, the figures stated include BN Bank's operations in Ålesund, which are otherwise treated as divested operations, and the Guarantee Portfolio vis-a-vis SpareBank 1 SMN.

<sup>&</sup>lt;sup>2</sup> Loans past due more than 3 months as a percentage of loans is calculated on the basis of loans in the remaining entity and the Guarantee Portfolio..

# NOTE 8. BORROWING (FUNDING)

Fixed-rate borrowings that are part of index linking are carried in the balance sheet at amortised cost, while other fixed-rate borrowings are selected for fair value carrying. Floating-rate borrowings are carried at amortised cost.

#### Debt securities in issue

The Parent Bank had issued bonds and certificates with a face value of NOK 8 946 million as at 31 December 2012, either as new issues or increases in existing tap issues.

			PARENT BANK
NOK MILLION	CERTIFICATES	BONDS	TOTAL
Net debt (face value) as at 1 January.2012	2 646	8 615	11 261
New issues	0	1 515	1 515
Increase in existing issues	60	165	225
Purchase and maturity of existing issues	-665	-651	-1 316
Net debt (face value) as at 31 March 2012	2 041	9 644	11 685
New issues	1 954	300	2 254
Increase in existing issues	0	784	784
Purchase and maturity of existing issues	-1 068	-1 795	-2 863
Net debt (face value) as at 30 June 2012	2 927	8 933	11 860
New issues	400	325	725
Increase in existing issues	0	1 718	1 718
Purchase and maturity of existing issues	-733	-445	-1 178
Net debt (face value) as at 30 September 2012	2 594	10 531	13 125
New issues	900	650	1 550
Increase in existing issues	175	0	175
Purchase and maturity of existing issues	-585	-321	-906
Net debt (face value) as at 31 December 2012	3 084	10 860	13 944



# Subordinated loan capital and perpetual subordinated capital securities

The Parent Bank had issued subordinated loans for NOK 300 million as at 31 December 2012.

PARENT BANK

	PERPET. SUBORD. SUBORDINATED			
NOK MILLION	CAP. SEC	LOAN CAPITAL	TOTAL	
Net debt (face value) as at 1 January 2012	650	800	1 450	
New issues	0	0	0	
Increase in existing issues	0	0	0	
Purchase and maturity of existing issues	0	0	0	
Net debt (face value) as at 31 March 2012	650	800	1 450	
New issues	0	0	0	
Increase in existing issues	0	0	0	
Purchase and maturity of existing issues	0	0	0	
Net debt (face value) as at 30 June 2012	650	800	1 450	
New issues	0	0	0	
Increase in existing issues	0	0	0	
Purchase and maturity of existing issues	0	0	0	
Net debt (face value) as at 30 September 2012	650	800	1 450	
New issues	0	300	300	
Increase in existing issues	0	0	0	
Purchase and maturity of existing issues	0	-145	-145	
Net debt (face value) as at 31 December 2012	650	955	1 605	

# Recognised values

		PARENT BANK
NOK MILLION	31.12.12	31.12.11
Certificates carried at amortised cost	0	1 250
Certificates carried at fair value	3 131	1 420
Total recognised value of certificates	3 131	2 670
Bonds carried at amortised cost	8 192	7 073
Bonds carried at amortised cost (secured debt)	2 581	1 300
Bonds selected for fair value carrying	219	311
Total recognised value of bonds	10 992	8 684
Total recognised value of debt securities in issue	14 123	11 354
Perpetual subordinated capital securities carried at amortised cost	482	482
Perpetual subordinated capital securities carried at fair value	172	169
Total recognised value of perpetual subordinated capital securities	654	651
Subordinated loans carried at amortised cost	959	804
Subordinated loans selected for fair value carrying	0	-4
Total recognised value of subordinated loans	959	800
Total recognised value of subordinated loans and perpetual subordinated capital securities	1 613	1 451

# NOTE 9. RESULTS OF DIVESTED OPERATION

The banking operation in Ålesund, which chiefly comprises business lending, became organisationally subordinate to SpareBank 1 SMN from Q4 2009. As of Q3 2009 inclusive the Ålesund operation has been reported as a discontinued operation under IFRS 5. The split-off from BN Bank began in Q4 2009 and was largely completed in Q2 2012. For this reason there are no P&L effects classified as discontinued operation in 2012.

P&L effects relating to the Guarantee Portfolio, which are referred to in greater detail in Note 7, are classified under remaining entity.

# Specification of results of divested operation

			F	PARENT BANK
NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Net income from interest and credit commissions	0	0	0	4
Total other operating income	0	0	0	1
Total other operating expense	0	0	0	-3
Impairment losses on loans and advances	0	7	0	-1
Pre-tax profit/(loss)	0	-7	0	9
Computed tax charge	0	-1	0	3
Profit/(loss) of discontinued operation	0	-6	0	6

# Specification of results of remaining entity

			F	PARENT BANK
NOK MILLION	Q4 2012	Q4 2011	31.12.12	31.12.11
Net income from interest and credit commissions	39	46	163	155
Total other operating income	151	2	216	32
Total other operating expense	48	47	168	170
Operating profit/(loss) before impairment losses	142	1	211	17
Impairment losses on loans and advances	74	10	116	19
Pre-tax profit/(loss) of remaining entity	68	-9	95	-2
Income from ownership interests in group companies	0	0	164	131
Pre-tax profit/(loss)	68	-9	259	129
Computed tax charge	20	-3	72	40
Profit/(loss) after tax of remaining entity	48	-6	187	89

#### Other assets classified as held for sale

In connection with a loan defaulted on in 2010, BN Bank took over 100% of the shares in a company. BN Bank sold the company on in the second quarter of 2012.



# **NOTE 10. CAPITAL ADEQUACY**

#### Process for assessing the capital adequacy requirement

BN Bank has established a strategy and process for risk management and assessment of the capital adequacy requirement and how capital adequacy can be maintained. The collective term for this is ICAAP (Internal Capital Adequacy Assessment Process). Assessing the capital adequacy requirement includes assessing the size, composition and distribution of the capital base adapted to the level of risks that the Bank is or may be exposed to. The assessments are risk-based and forward-looking. Risk areas assessed in addition to the Pillar 1 risks are concentration risk in the credit portfolio, interest rate and foreign exchange risk in the bank portfolio, liquidity risk, market risk, owner's risk and reputation risk. ICAAP is not focused on a single method or a single figure, but presents a set of calculations including different time horizons, confidence levels and assumptions.

	PARENT BANK		
NOK MILLION	31.12.12	31.12.11	
Share capital	668	649	
Other reserves	1 531	1 363	
Perpetual subordinated loan capital (perpetual subordinated capital securities borrowings) <sup>1</sup>	365	647	
Less:			
Perpetual subordinated loan capital (perpetual subordinated capital securities borrowings) that cannot be included	-121	-296	
Intangible assets	-10	-20	
Deferred tax assets	0	0	
Other deductions in tier 1 capital	0	0	
Tier 1 capital	2 433	2 343	
Fixed-term subordinated loan capital	1 248	1 100	
Less:			
Fixed-term subordinated loan capital that cannot be included	-214	-104	
Other deductions in tier 2 capital	-121	0	
Net tier 2 capital	913	996	
Total capital base	3 346	3 339	
Risk-weighted assets	16 921	19 131	
Tier 1 capital ratio (%)	14.4	12.2	
Capital adequacy ratio (%)	19.8	17.5	

<sup>&</sup>lt;sup>1</sup> For more details, see Note 8.

#### Specification of risk-weighted assets

PARENT BANK

NOK MILLION	31.12.12		31.12.11	
RISK-WEIGHTING	RECOGNISED AMOUNT	WEIGHTED AMOUNT	RECOGNISED AMOUNT	WEIGHTED AMOUNT
0 %	1 486	0	1 004	0
10 %	2 094	209	1 504	150
20 %	16 243	3 249	14 915	2 983
35 %	8 935	3 127	6 986	2 445
50 %	0	0	419	210
75 %	76	57	345	259
100 %	10 279	10 279	13 084	13 084
Investments included in the trading portfolio	0	0	0	0
Negotiable debt instruments included in the trading portfolio	0	0	0	0
Total risk-weighted assets	39 113	16 921	38 257	19 131
Capital adequacy ratio (%)		19.8		17.5



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#### **NOTE 11. CONTINGENT LIABILITIES**

#### Sale of structured products

In 2008, BN Bank was sued in a group action over structured savings products. The Supreme Court ruled in February 2010 that group litigation is not appropriate for assessing this type of product. The group action against BN Bank has thus been brought to a conclusion.

Three of the Bank's customers then sued the Bank individually in the Oslo District Court, but the Court found in favour of BN Bank on 8 July 2011. The judgment was appealed to Borgarting Court of Appeal. The appeal will be heard in March 2013. The total loan commitment as at 31 December 2012 was NOK 4 million.

BN Bank has also provided loans to finance Artemis structured products. BN Bank is now being sued by six customers, three of whom are limited companies, with the total loan financing on these products amounting to NOK 106 million. The amounts in dispute are interest payments.

# NOTE 12. CONTINGENT OUTCOMES, EVENTS AFTER THE REPORTING PERIOD

Apart from the matters mentioned in Note 11 above, there are no assets or liabilities to which contingent outcomes are attached and where those outcomes could have a significant impact on the Group's financial position and results.

#### NOTE 13. TRANSFER TO SPAREBANK 1 NÆRINGSKREDITT

SpareBank 1 Næringskreditt AS was established in 2009 and is licensed by the Financial Supervisory Authority of Norway to operate as a credit institution. The company's bonds have an Aa3 rating from Moody's. The company is owned by the savings banks that form the SpareBank 1 consortium and is co-located with SpareBank 1 Boligkreditt AS in Stavanger. BN Bank has a 9.58% shareholding in the company as at 31 December 2012. The purpose of the company is to secure for the consortium banks a source of stable, long-term financing of commercial real estate at competitive rates. SpareBank 1 Næringskreditt procures loans with mortgages on commercial properties and issues covered bonds within the regulations governing such bonds established in 2007. As part of the consortium, BN Bank may transfer loans to the company and, as part of the Bank's funding strategy, loans have been transferred from BNkreditt. As at 31 December 2012, the book value of transferred loans was NOK 9.9 billion. BN Bank is responsible for managing the transferred loans and BNkreditt receives a commission based on the net return on the loans transferred by the Bank and the costs to the company.

In order to attend to the interests of existing bond holders, in connection with the transfer BN Bank guaranteed that BNkreditt will have a capital adequacy ratio of at least 20 per cent at all times. Should the capital adequacy ratio fall below 20 per cent, the Parent Bank will cede precedence with respect to its accounts receivable with BNkreditt and/ or provide a guarantee. As at 31 December 2012, BNkreditt's capital adequacy ratio was 16.4 per cent. The amount the Parent Bank is ceding precedence for stood at NOK 676 million as at 31 December 2012.

BN Bank has put up guarantees for the transferred loan commitments where they exceed 25 per cent of SpareBank 1 Næringskreditt's capital base. As at 31 December 2012, these guarantees totalled NOK 165 million.



#### NOTE 14. TRANSFER TO SPAREBANK 1 BOLIGKREDITT

 $SpareBank\ 1\ Boligkred it t is owned by the savings\ banks\ that\ form\ the\ SpareBank\ 1\ consortium\ and\ is\ co-located\ with\ SpareBank\ 1\ Næringskred itt\ AS\ in\ Stavanger.\ The\ purpose$ of the company is to secure for the banks within the consortium a source of stable, long-term financing of residential mortgage loans at competitive rates. The company's bonds have ratings of Aaa and AAA from Moody's and Fitch respectively. SpareBank 1 Boligkreditt procures loans with mortgages on residential properties and issues covered bonds within the regulations governing such bonds established in 2007. As part of the consortium, BN Bank may transfer loans to SpareBank 1 Boligkreditt and, as part of the Bank's funding strategy, loans have been transferred to the company. At 31 December 2012, the book value of transferred loans was NOK 6.2 billion. BN Bank is responsible for managing the transferred loans and receives a commission based on the net return on the loans transferred by the Bank and the costs to the company.

#### NOTE 15. INCOME STATEMENTS FOR THE LAST FIVE QUARTERS

			P	ARENT BANK
Q4 2012	Q3 2012	Q2 2012	Q1 2012	Q4 2011
307	314	305	323	324
268	267	265	286	278
39	47	40	37	46
14	5	16	15	-18
20	8	8	13	20
117	0	0	0	0
151	13	24	28	2
28	32	33	37	42
17	5	5	4	4
3	1	0	3	1
48	38	38	44	47
142	22	26	21	1
74	21	14	6	10
68	1	12	15	-9
0	0	164	0	
68	1	176	15	-9
20	0	40	4	2
	0		·	-3
48	1	128	11	-6
0	0	0	0	-6
48	1	128	11	-12
	307 268 39 14 20 117 151 28 17 3 48 142 74 68 0 68	307 314 268 267 39 47  14 5 20 8 117 0  151 13  28 32 17 5 3 1 48 38  142 22  74 21 68 1  0 0 68 1  20 0 48 1	307       314       305         268       267       265         39       47       40         14       5       16         20       8       8         117       0       0         151       13       24         28       32       33         17       5       5         3       1       0         48       38       38         142       22       26         74       21       14         68       1       12         0       0       164         68       1       176         20       0       48         48       1       128         0       0       0	Q4 2012         Q3 2012         Q2 2012         Q1 2012           307         314         305         323           268         267         265         286           39         47         40         37           14         5         16         15           20         8         8         13           117         0         0         0           151         13         24         28           28         32         33         37           17         5         5         4           3         1         0         3           48         38         38         44           142         22         26         21           74         21         14         6           68         1         12         15           0         0         164         0           68         1         176         15           20         0         48         4           48         1         128         11           0         0         0         0

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