

# **Principles for Responsible Banking**

## **Reporting and Self-Assessment Template**

The following table sets out the reporting and self-assessment requirements for Signatories of the Principles for Responsible Banking. Signatory banks need to report on their implementation of the Principles the first time within latest 18 months after signing and annually thereafter (in line with their annual reporting cycle).

#### How to use this template:

This template does NOT require your bank to produce an additional report. Rather, this template is designed for your bank to provide references/links to where in your existing reporting/public domains the required information can be found. The aim is to keep additional reporting burden to a minimum while ensuring transparency and accountability as set out in Principle 6.

Within this reporting template, there are six areas for self-assessment that are key to showing that your bank is fulfilling its commitments as a signatory of the Principles for Responsible Banking. They are highlighted.

- 1. Impact Analysis
- 2. Target Setting
- 3. Plans for Target Implementation and Monitoring
- 4. Progress on Implementing Targets
- 5. Governance Structure for Implementation of the Principles
- 6. Progress on Implementing the Principles for Responsible Banking

Only for these six highlighted items, it is required that:

- a) An assurer provides limited assurance of your self-assessment. You can do this by including it in your existing assured reporting. Where third-party assurance is not feasible, an independent review may be conducted.
- b) You provide your bank's conclusion/statement if it has fulfilled the respective requirements.

#### Accommodating different starting points:

Banks have different starting points and operate in different contexts. Your bank may not be able to provide all information required in this template the first time you report. That is fine. Your bank has up to four years from signing to bring its reporting fully in line with the requirements. Feedback, support and peer learning are available to all signatory banks to help them progress with both implementation and reporting.



| Reporting and Self-Assessment Requirements  | High-level summary of bank's  | Reference(s)/                         |
|---|---|---------------------------------------|
|   | response (limited assurance   | Link(s) to bank's ful                 |
|   | required for responses to   | response/ relevant                    |
|   | highlighted items)  | information                           |
| Principle 1: Alignment<br>We will align our business strategy to be<br>and society's goals, as expressed in the S<br>Agreement and relevant national and re | Sustainable Development Goals, th                                     |                                       |
|   | BN Bank is a Norwegian bank   | See information or                    |
| 1.1 Describe (high-level) your bank's business  | providing mortgage lending to   | our webpage;                          |
| model, including the main customer segments   | Norwegian homeowners, and   | https://www.bnba                      |
| served, types of products and services  | financing real estate development                                     | k.no/en/about-                        |
| provided, the main sectors and types of   | and corporate real estate in and                                      | us/general-                           |
| activities, and where relevant the  | around Oslo. I addition the bank<br>offers deposit, and basic payment | information/                          |
| technologies financed across the main   | services to households, and small                                     |                                       |
| geographies in which your bank has  | and medium sized businesses.  |                                       |
| operations or provides products and services.   |   |                                       |
|   | Sustainability is an important factor                                 | See our                               |
| 1.2 Describe how your bank has aligned and/or is  | in the bank's strategy and is   | sustainability                        |
| planning to align its strategy to be consistent   | gradually integrated in all of the                                    | report pages 3-7:                     |
| with and contribute to society's goals, as  | bank's operations.  | https://www.bnba                      |
| expressed in the Sustainable Development  |   | k.no/globalassets/                    |
| Goals (SDGs), the Paris Climate Agreement,  | In 2019 the bank adopted its first                                    | 2 om-oss/gronn-                       |
| and relevant national and regional  | sustainability strategy aiming to                                     | bank/barekraftsbil                    |
| frameworks.   | adapt to the goals of the Paris agreement.                            | iotek/bnbank bar<br>kraftrapport 2021 |
|   | agreement.  | pdf                                   |
|   | Read more in our Sustainability                                       |                                       |
|   | report that is a part of the Annual                                   | General                               |
|   | report 2021.  | information can be                    |
|   | Focus areas:  | found here;                           |
|   | -Business management<br>-Credit and client initiation                 | https://www.bnba<br>k.no/en/about-    |
|   | -Prudent investments  | us/gronn-bank/                        |
|   | -Sustainability requirements for                                      | <u>ad Bronning</u>                    |
|   | suppliers and partners  | Annual report                         |
|   |   | 2021:                                 |
|   |   | https://www.bn                        |
|   |   | ank.no/globalass                      |
|   |   | ts/02 om-                             |
|   |   | oss/finansiell-                       |
|   |   | informasjon/rap                       |
|   |   | orter/2021/bnb-                       |
|   |   | arsrapport-                           |
|   |   | 2021.pdf                              |
|   |   |                                       |





#### Principle 2: Impact and Target Setting

We will continuously increase our positive impacts while reducing the negative impacts on, and managing the risks to, people and environment resulting from our activities, products and services. To this end, we will set and publish targets where we can have the most significant impacts.

### 2.1 Impact Analysis:

Show that your bank has identified the areas in which it has its most significant (potential) positive and negative impact through an impact analysis that fulfills the following elements:

- a) <u>Scope:</u> The bank's core business areas, products/services across the main geographies that the bank operates in as described under 1.1. have been considered in the scope of the analysis.
- b) <u>Scale of Exposure:</u> In identifying its areas of most significant impact the bank has considered where its core business/its major activities lie in terms of industries, technologies and geographies.
- c) <u>Context & Relevance</u>: Your bank has taken into account the most relevant challenges and priorities related to sustainable development in the countries/regions in which it operates.
- d) Scale and intensity/salience of impact: In identifying its areas of most significant impact, the bank has considered the scale and intensity/salience of the (potential) social, economic and environmental impacts resulting from the bank's activities and provision of products and services.

(your bank should have engaged with relevant stakeholders to help

BN Bank ASA has used a tool developed by UNEP FI to undertake the impact analysis. Using this tool, the bank was able to assess all parts of its retail and corporate market business in the Norwegian Market. However, the bank's deposit business towards the German retail market is not considered in this analysis.

As anticipated the analysis confirms that BN Bank has both positive and negative impact on the economy, the society and the environment.

The bank's positive footprint is connected to its contribution towards giving the public access to the housing market and effective payment solutions. The bank has also a positive effect by contributing to economic growth and job growth in the corporate market.

The negative impact is to a large extent tied to environmental effects due to energy consumption in properties financed by the bank.

A) BN Bank's loan portfolio consists exclusively of mortgage loans in the retail market and commercial real estate and construction projects in the corporate market in Norway. Currently the portfolio consists of 63 % retail and 37 % corporate. The total loan book, included loans transferred to Covered Bond companies, amounted to NOK 53,4 bn at end of 1st quarter 2022.

B) As mentioned above under A) an assessment of the banks business model with a particularly focus on its lending portfolio within the retail and corporate See our sustainability strategy; https://www.bnban k.no/globalassets/0 2 om-oss/gronnbank/barekraftsbibl iotek/sustainabilitystrategy-2020-2022.pdf

See our sustainability policy; https://www.bnban k.no/globalassets/0 2\_om-oss/gronnbank/barekraftsbibl iotek/sustainabilitypolicy\_2020.pdf

See page 9-12 in our sustainability report; https://www.bnban k.no/globalassets/0 2\_om-oss/gronnbank/barekraftsbibl iotek/bnbank bare kraftrapport 2021. pdf



| inform your analysis under elements                       | market confirmed the bank's   |  |
|---|---|--|
| c) and d))  | assumptions of ESG-impact;  |  |
|   |   |  |
| Show that building on this analysis, the                  | Firstly, the bank's own operations  |  |
| bank has  | have no significant direct emissions of   |  |
| <ul> <li>Identified and disclosed its areas of</li> </ul> | CO2 or other greenhouse gases.  |  |
| most significant (potential) positive and                 | Further the analysis shows that the total                                       |  |
| negative impact   | impacts from the banks retail portfolio,  |  |
| <ul> <li>Identified strategic business</li> </ul>         | consisting solely of Norwegian  |  |
| opportunities in relation to the increase                 | mortgages, has adversely environmental  |  |
| of positive impacts / reduction of                        | affects via energy consumption and  |  |
| negative impacts  | waste management. On the  |  |
|   | other hand, our activity has a positive   |  |
|   | effect when it comes to stimulating jobs  |  |
|   | and economic growth by facilitating   |  |
|   | housing loans to the public and effective                                       |  |
|   | payment solutions.  |  |
|   |   |  |
|   |   |  |
|   | The impacts from the corporate portfolio  |  |
|   | are negative when it comes to   |  |
|   | environmental effects due to  |  |
|   | construction, energy consumption,<br>waste management and to some extent        |  |
|   | also bio-diversity.   |  |
|   |   |  |
|   | Further the analysis shows a negative   |  |
|   | impact on employment from the small   |  |
|   | part of the corporate portfolio which   |  |
|   | consist of construction and property  |  |
|   | development. This due to an enhanced  |  |
|   | risk of using contractors not complying   |  |
|   | with international acclaimed standards  |  |
|   | of labour rights.   |  |
|   |   |  |
|   | C) in accordance with the stakeholder   |  |
|   | C) In accordance with the stakeholder survey described in our sustainability    |  |
|   | report, through our adherence to UNEP   |  |
|   | FI and via qualitative assessments of the                                       |  |
|   | above-mentioned analysis we have  |  |
|   | identified two sustainability goals that  |  |
|   | we wish to have a special thematic focus  |  |
|   | on, and which are particularly relevant to                                      |  |
|   | our business.   |  |
|   |   |  |
|   | D) BN Bank has particularly focused its   |  |
|   | efforts and target setting on our loan  |  |
|   | portfolio. This due to the assessment of the impact analysis, and the areas the |  |
|   | analysis shows where the bank have a  |  |
|   | potential to make a significant impact. As                                      |  |
|   | potential to make a significant impact. As                                      |  |



| a result of this we have amended credit         policies, adjusted routines and made         changes on how closely the bank work         with its customers. As described under         C) above the bank has pointed out two         SDGs as especially important,         Le Sustainability goal 13. TAKE URGENT         ACTIONS TO COMBAT CHANGE         and Sustainability goal 8. DECENT JOBS         AND ECONOMIC GROWTH also stems         from this priority of focus.         Hence, the ongoing work with the loan         portfolio will form a background for the         main parts of the bank's future target         setting. | Applycic |
|--|----------|
|--|----------|

Please provide your bank's conclusion/statement if it has fulfilled the requirements regarding Impact Analysis.

BN Bank has fulfilled requirements regarding the use of impact analysis. The analysis has confirmed the bank's expectations towards its impact, both positive and negative, on the environment, the society, and the economy. The impact analysis has been an important contribution choosing the SDGs has targeted as its focus areas.



| 2.2    | Target Setting<br>Show that the bank has set and<br>published a minimum of two Specific,<br>Measurable (can be qualitative or<br>quantitative), Achievable, Relevant and<br>Time-bound (SMART) targets, which<br>address at least two of the identified<br>"areas of most significant impact",<br>resulting from the bank's activities and<br>provision of products and services.<br>Show that these targets are linked to and<br>drive alignment with and greater<br>contribution to appropriate Sustainable<br>Development Goals, the goals of the<br>Paris Agreement, and other relevant<br>international, national or regional<br>frameworks. The bank should have<br>identified a baseline (assessed against a<br>particular year) and have set targets<br>against this baseline.<br>Show that the bank has analysed and<br>acknowledged significant (potential)<br>negative impacts of the SDG/climate<br>change/society's goals and that it has set<br>out relevant actions to mitigate those as<br>far as feasible to maximize the net<br>positive impact of the set targets. | We have set targets for our co2<br>emissions, split into scope 1, 2 and 3,<br>and we have set a target path, with<br>targets for 2025, 2030, 2040 and 2050<br>(published in our annual reports)<br>We have a sustainability policy and<br>internal targets related to<br>employment/working<br>conditions. Ex. Share of female/males in<br>the bank's management (40 %).<br>We acknowledge that one<br>of our significant impacts is employment<br>related matters in the construction<br>industry – hence we have implemented a<br>strict customer policy that addresses<br>employment rights. We have<br>implemented routines for control and<br>reporting Occupational safety and health<br>(OSH) practice among our customers. | See our<br>sustainability<br>policy;<br>https://www.bnban<br>k.no/globalassets/0<br>2_om-oss/gronn-<br>bank/barekraftsbibl<br>iotek/sustainability-<br>policy_2020.pdf<br>See page 9-13<br>in our sustainability<br>report;<br>https://www.bnban<br>k.no/globalassets/0<br>2_om-oss/gronn-<br>bank/barekraftsbibl<br>iotek/bnbank_bare<br>kraftrapport_2021.<br>pdf |
|--------|---|--|---|
| Please | provide your bank's conclusion/statement in   | f it has fulfilled the requirements regard   | ng Target Setting.  |
| We hav | e published targets for co2 emissions.  |  |   |
| 2.3    | Plans for Target Implementation and<br>Monitoring<br>Show that your bank has defined actions<br>and milestones to meet the set targets.<br>Show that your bank has put in place the<br>means to measure and monitor progress<br>against the set targets. Definitions of key   | To reach our CO2 emission targets we<br>are both working with changing our own<br>practice (business travel, stricter<br>sustainability requirements for our<br>suppliers), we are also working closely<br>with our business market and retail<br>market customers to incentivize them to<br>reduce their energy consumption,<br>climate risk and co2-emissions.   | Webinars, change<br>in internal<br>routines, and sustai<br>nability controls on<br>our suppliers;<br><u>https://www.bnban<br/>k.no/en/about-<br/>us/gronn-<br/>bank/requirements</u><br><u>-suppliers/</u>  |



| performance indicators, any changes in<br>these definitions, and any rebasing of<br>baselines should be transparent.   | We have developed a method (based on<br>the GHG-protocol) to calculate our<br>emissions.<br>We want to be open and hence we<br>publish our calculations on our github-<br>page.   | https://github.com<br>/bnbankASA/carbo<br>nfootprint |
|--|---|--|
| Please provide your bank's conclusion/statement in<br>Implementation and Monitoring.<br>We have milestones for co2-emissions. However, w<br>We have not any plans for targets implementations  | ve have only partly set actions to meet t   | hose targets.  |
| are implementing routines, but the lack of data co   | -   |  |
| 2.4 Progress on Implementing Targets   | Scope 1) We have replaced our fossil fuelled car with an electric car.  |  |
| For each target separately:<br>Show that your bank has implemented<br>the actions it had previously defined to<br>meet the set target.<br>Or explain why actions could not be<br>implemented / needed to be changed<br>and how your bank is adapting its plan to | Scope 2) We have moved parts of<br>our data storage requirements over<br>to cloud computing services. We<br>have no direct influence on the<br>emissions from the buildings that we<br>rent. Apart from to apartments BN<br>Bank do not own properties. |  |
| meet its set target.<br><i>Report</i> on your bank's progress over the<br>last 12 months (up to 18 months in your<br>first reporting after becoming a<br>signatory) towards achieving each of the<br>set targets and the impact your progress                    | Scope 3, upstream) During the Covid-<br>period we have reduced emissions<br>compared to pre-covid significantly.<br>However, our targets will be based<br>om pre-covid levels, but it is too soon<br>to report on those figures.                        |  |
| resulted in. (where feasible and<br>appropriate, banks should include<br>quantitative disclosures)   | Scope 3, downstream) We have<br>changed our guidelines and policies<br>in order to make sure that ESG is an<br>integrated part of the credit<br>assessments and customer dialog<br>(see part 3.1)   |  |
| Please provide your bank's conclusion/statement i<br>Implementing Targets<br>We have set targets and the targets are implement   | · · ·   |  |

We have set targets and the targets are implemented in our sustainability strategy, and even though there is a lot of work to do (especially with regard to the loan portfolio), we have progressed on implementing our targets.





Principle 3: Clients and Customers We will work responsibly with our clients and our customers to encourage sustainable practices and enable economic activities that create shared prosperity for current and future

generations.

3.1 *Provide an overview* of the policies and practices your bank has in place and/or is planning to put in place to promote responsible relationships with its customers. This should include high-level information on any programmes and actions implemented (and/or planned), their scale and, where possible, the results thereof. Policies and practices includes written documents and education activities related to;

- Dialog with and assessment of customers (Credit Policies). The Credit Policies are used on a daily basis and describes the framework and principles for the banks credit activities, including ESG. All new employees working with credit assessment and customer relations are given thorough education in these.
- Standards of ethics (Ethical guidelines). All employees are obligated to refresh their knowledge of Standards of ethics on a yearly basis.
- AML (AML policy). All employees are educated in requirements and routines related to ALM and Counterterrorism financing

Further to the point of responsible lending BN Bank has stopped its own unsecured lending business and promoted restrictions on such loans as more than 30% of all unsecured loans in Norway are in default, and such predatory lending practices are not sustainable. We also actively promote regulations to better protect consumers by taking an active public stand int the media. BN Bank and its directors have on several occasions received awards and honourable mention from consumer protection organisations.



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| 3.2 <i>Describe</i> how your bank has worked with<br>and/or is planning to work with its clients<br>and customers to encourage sustainable<br>practices and enable sustainable<br>economic activities. This should include<br>information on actions<br>planned/implemented, products and<br>services developed, and, where possible,<br>the impacts achieved. | Our credit policies are designed to<br>influence on our borrowers' efforts<br>with regard to environmental, social<br>and governance issues. In our dialog<br>with borrowers we communicate<br>specific requirements and<br>expectations related to ESG and<br>compliance with these are assessed<br>in the credit process. The bank has<br>established a "Green Bond<br>Framework" and intends to issue<br>Green Bonds during 2022. The<br>framework includes financing of<br>refurbishment of both commercial<br>buildings and dwellings, and the bank<br>is aiming at developing products that<br>encourages borrowers to improve<br>energy efficiency. Also, the bank is<br>planning to introduce a green<br>deposit product during 2022.<br>The bank is also collaborating with<br>Norwegian tax authorities in the<br>campaign "Tettpå" that aims to fight<br>crime in the building industry.<br>An app providing measurement of<br>use of electricity, and green energy is<br>developed and running, however<br>results are still minuscule. |  |
|--|---|--|
|--|---|--|

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Principle 4: Stakeholders We will proactively and responsibly consult, engage and partner with relevant stakeholders to achieve society's goals.

| 4.1 <i>Describe</i> which stakeholders (or<br>groups/types of stakeholders)<br>your bank has consulted,<br>engaged, collaborated or<br>partnered with for the purpose<br>of implementing these<br>Principles and improving your<br>bank's impacts. This should<br>include a high-level overview of<br>how your bank has identified<br>relevant stakeholders and what<br>issues were addressed/results<br>achieved. | An active dialog with the bank's most<br>important stakeholders will be an important<br>tool for the bank to achieve the goals set put<br>in the Paris agreement. The bank has out from<br>analysing its interactions with important<br>stakeholders identified the SDGs where it<br>believes it will have the greatest impact.<br>Hence, keeping an open dialogue with our<br>customers and other stakeholders will be<br>essential in the bank's strive to meet its<br>requirements after the Paris agreement.  | See "BN Bank<br>executive<br>Management";<br><u>https://www.bnban</u><br><u>k.no/en/about-</u><br><u>us/Organization/bn</u><br><u>bank-management/</u> |
|--|---|--|
| Principle 5: Governance &<br>We will implement our con   | Culture<br>nmitment to these Principles through effective g   | overnance and a  |
| culture of responsible ban   |   |  |
| 5.1 <i>Describe</i> the relevant<br>governance structures, policies<br>and procedures your bank has<br>in place/is planning to put in<br>place to manage significant<br>positive and negative<br>(potential) impacts and support<br>effective implementation of the<br>Principles.   | In BN Bank, sustainability has been the<br>responsibility of a Sustainability team. The link<br>to the established governance structure has<br>been secured with two out of four members<br>of the Sustainability team are part of the<br>Executive Managing Group and as such<br>reporting directly to the CEO. The bank is in<br>the process of implementing sustainability as<br>an integrated part of the responsibility of the<br>different parts of the organisation according<br>to the established organisation. This is to<br>ensure that sustainability issues should be<br>part of the regular decision making process.<br>All amendments to sustainability strategy<br>and policy will be decided by BoD. |  |
| 5.2 <i>Describe</i> the initiatives and<br>measures your bank has<br>implemented or is planning to<br>implement to foster a culture of<br>responsible banking among its<br>employees. This should include<br>a high-level overview of<br>capacity building, inclusion in   | BN Bank has held<br>ESG/climate change conferences for all its<br>employees. The aim has been to build<br>awareness to climate change, improve<br>competence and initiate a change in our<br>company culture.<br>Successively the bank kept it attention on   |  |
| remuneration structures and  | sustainability by including relevant topics at  |  |
| performance management and   | meetings and conferences at various levels.   | <u> </u>   |



| leadership communication, amongst others.  | The bank has also used it intranet to<br>communicate around the topic sustainability<br>to strengthen the sustainability culture in all<br>parts of its business.  |  |  |  |
|--|--|--|--|--|
|  | As mentioned, the banks employees are<br>obligated to refresh their knowledge of ethical<br>guidelines on a yearly basis and all employees<br>are obligated to attend specific internal<br>conferences regarding AML-related topics. |  |  |  |
|  | Education of credit officers and other personel<br>as part of implementation of ESG in policies<br>and routines.   |  |  |  |
| 5.3 Governance Structure for<br>Implementation of the<br>Principles  | Target settings are prepared by the<br>Sustainability team and approved by both the<br>Management group and the BoD.   | See our<br>sustainability<br>strategy;<br>https://www.bnban  |  |  |
| Show that your bank has a governance structure in place for the implementation of the PRB, including:  | The Compliance department and relevant subcommittees in BoD will control the achievement of the bank's targets.  | k.no/globalassets/0<br>2 om-oss/gronn-<br>bank/barekraftsbibl<br>iotek/sustainability-<br>strategy-2020-<br>2022.pdf |  |  |
| <ul> <li>a) target-setting and actions to<br/>achieve targets set</li> <li>b) remedial action in the event<br/>of targets or milestones not<br/>being achieved or unexpected<br/>negative impacts being<br/>detected.</li> </ul> |  |  |  |  |
|  | atement if it has fulfilled the requirements regard  | ling Governance  |  |  |
| Structure for Implementation of the Principles.  |  |  |  |  |
| BN Bank ASA has progressed on governance structure for implementations of the Principles, however there is   |  |  |  |  |

still work to do especially with regard to culture development and control and reporting.



#### Principle 6: Transparency & Accountability

We will periodically review our individual and collective implementation of these Principles and be transparent about and accountable for our positive and negative impacts and our contribution to society's goals.

Progress during the last 12 months includes; 6.1 Progress on Implementing the Independent Independent review of our annual ESG-Principles review report (by KPMG) Amending Credit Policies to reflect ESG statement can • Show that your bank has goals and targets be found in progressed on implementing the our annual Education and training of staff, six Principles over the last 12 report om including credit officers months (up to 18 months in your page 39: Further development of methodology first reporting after becoming a https://www.b for impact analyses and stake holder signatory) in addition to the nbank.no/glob analyses alassets/02 o setting and implementation of Short term targets for green loans in targets in minimum two areas <u>m-</u> the loan portfolio (see 2.1-2.4). oss/finansiell-Established Green Bond Framework informasjon/r (SPO by Sustainalytics) apporter/2021 *Show* that your bank has We are currently developing an ESG considered existing and emerging /bnbclassification methodology for the international/regional good arsrapportcorporate market customers (in practices relevant for the 2021.pdf collaboration with other banks) implementation of the six Further development of routines and Principles for Responsible practices in line with requirements for Banking. Based on this, it has AML defined priorities and ambitions Collaboration with Norwegian tax to align with good practice. authorities in the campaign "Tettpå" that aims to fight crime in the building Show that your bank has industry implemented/is working on implementing changes in existing practices to reflect and be in line with existing and emerging international/regional good practices and has made progress on its implementation of these Principles. Please provide your bank's conclusion/statement if it has fulfilled the requirements regarding Progress on

Please provide your bank's conclusion/statement if it has fulfilled the requirements regarding Progress on Implementing the Principles for Responsible Banking BN Bank ASA has made considerable progress over the last 12 months working with the implementation of

the PRB. We will continue to implement sustainability as an important factor in all the bank's operations and will work further to implement sub-goals which will contribute to the bank's fulfilment of the PRB within four years.

Annex: Definitions



- a. Impact: An impact is commonly understood as being a change in outcome for a stakeholder. In the context of these Principles this means (aligned with GRI definition) the effect a bank has on people/the society, the economy and the environment and with that on sustainable development. Impacts may be positive or negative, direct or indirect, actual or potential, intended or unintended, short-term or long-term.
- b. Significant Impact: Impact that in terms of scale and/or intensity/salience results in a particularly strong/relevant change in outcome for a stakeholder. In the context of these Principles, the concept of *significant* impact is used to ensure banks focus where their actions/business (can) matter most for people, economy and environment and to provide a reasonable and practical threshold for what issues need to be considered/included, similar to the concept of "materiality".