

# Bolig- og Næringskreditt AS INTERIM REPORT 3RD QUARTER | 2012



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# Highlights of year to end of Q3 2012

#### (Figures compared with year to end of Q3 2011)

- Result after tax of NOK 77 million (NOK 62 million)
- Return on equity after tax of 3.8 per cent (3.1 per cent)
- Impairment losses on loans recognised in income totalling NOK 2 million (NOK 35 million).
- Tier 1 capital ratio of 13.6 per cent (15.7 per cent)
- 17.0 per cent growth in lending managed portfolio (9.3 per cent)



**Financial Ratios** 

Directors' Report Inte

# **Financial Ratios**

Net interest margin20.1Cost-income ratio340Balance sheet figures18Gross lending18Increase/decrease in lending (gross) last 12 months17Average total assets (ATA)4Total assets19Balance sheet figures including SpareBank 1 Næringskreditt AS26Gross lending28Increase/decrease in lending (gross) last 12 months18Losses on loans and non-performing loans28Losse son loans and non-performing loans18Loss ratio lending5Other doubtful commitments as a percentage of gross lending13Other doubtful commitments as a percentage of gross lending14Tier 1 capital ratio16Tier 1 capital adequacy ratio16Tier 1 capital ase3SharesShares	.09.12	31.09.11	FULL-YEAR 2011
Total other operating income         Total other operating expense         Operating profit/(loss) before impairment losses         Impairment losses on loans and advances         Pre-tax profit/(loss)         Computed tax charge         Profitability         Return on equity       1         Profitability         Return on equity       1         Staince sheet figures         Gross lending       1         Increase/decrease in lending (gross) last 12 months       1         Rotal assets       15         Balance sheet figures in lending (gross) last 12 months       1         Rotal assets       15         Balance sheet figures in lending (gross) last 12 months       1         Rotal assets       15         Balance sheet figures in lending (gross) last 12 months       1         Total assets       15         Balance sheet figures in lending (gross) last 12 months       15         Corease/decrease in lending (gross) last 12 months       16         Loss ratio lending       5       -00         Non-performing loans a percentage of gross lending       0       -00         Non-performing loans a percentage of gross lending       0       -00         Non-performing loans as a percentage of gr			
Total income       Total other operating expense         Operating profit/(loss) before impairment losses       Impairment losses on loans and advances         Pre-tax profit/(loss)       Computed tax charge         Profit/loss) for the period       Profit/(loss) for the period         Profit/loss) for the period       1         Profit/loss for the period       2         Profit/loss for the period       3         Profit/loss for the period       2         Profit/loss for the period       3         Profit/loss for the period       4         Balance sheet figures       1         Gross lending       2         Increase/decrease in lending (gross) last 12 months       1         Loss set lolending       2         Increase/decrease in lending (gross) last 12 months       1         Loss set lolending       5       0         Non-performing loans and non-performing loans       2	117 58	137 53	186 77
Total other operating expense         Operating profit/(loss) before impairment losses         Impairment losses on loans and advances         Pre-tax profit/(loss)         Computed tax charge         Profitability         Return on equity       1         Return on equity       1         Stati interest margin       2         Cost-income ratio       3         Balance sheet figures       77         Gross lending       18         Increase/decrease in lending (gross) last 12 months       71         Rotal assets       75         Foral assets       75         Stal assets       75         Stal assets       75         Stal assets       75         Stati lending (gross) last 12 months       75         Increase/decrease in lending (gross) last 12 months       76			
Operating profit/(loss) before impairment losses           Impairment losses on loans and advances           Pre-tax profit/(loss)           Computed tax charge           Profit/(loss) for the period           Profit/loss) for the period           Profit/loss) for the period           Set interest margin           2         0.0           Cost-income ratio         3           Balance sheet figures         1           Gross lending         1           Increase/decrease in lending (gross) last 12 months         1           Verage total assets (ATA)         4           Balance sheet figures including SpareBank 1 Næringskreditt AS         2           Gross lending         2           Increase/decrease in lending (gross) last 12 months         1           Balance sheet figures including SpareBank 1 Næringskreditt AS         2           Gross lending         2           Increase/decrease in lending (gross) last 12 months         1           Loss ratio lending         5         -0.0           Non-performing loans as a percentage of gross lending         1         0           Other doubtful commitments as a percentage of gross lending         1         1           Other doubtful commitments as a percentage of gross lending         1	175	190	263
Impairment losses on loans and advances Pre-tax profit/(loss) Computed tax charge Profit/(loss) for the period Profit/(loss) for the	70	69	91
The-tax profit/(loss)         Computed tax charge         Profit/(loss) for the period         States         Profit/(loss) for the period	105	121	172
Computed tax charge Profit/(loss) for the period Profitability Return on equity 1 3 Return on equity 2 0 Cost-income ratio 2 0 Cost-income ratio 3 4 Realance sheet figures Gross lending (gross) last 12 months 1 Rerease/decrease in lending (gross) last 12 months 1 Realance sheet figures including SpareBank 1 Næringskreditt AS Gross lending 2 Ross ratio lending (gross) last 12 months 1 Realance sheet figures including SpareBank 1 Næringskreditt AS Gross lending 2 Ross ratio lending 5 - 00 Non-performing loans as a percentage of gross lending 1 Cost atio lending	-2	35	44
Profit/(loss) for the period         Profitability         Return on equity       1       3         Net interest margin       2       0.1         Cost-income ratio       3       40         Balance sheet figures       1       1         Forss lending       1       3       40         Balance sheet figures       1       1       1         Forss lending       1       1       1         Increase/decrease in lending (gross) last 12 months       1       1       1         Average total assets (ATA)       4       18       15         Balance sheet figures including SpareBank 1 Næringskreditt AS       1       1       1         Gross lending       2       2       0.1       2       1       1         Solvency       2       2       0.1       1	107	86	128
Profitability         Return on equity       1       3         Vet interest margin       2       0.0         Cost-income ratio       3       40         Salance sheet figures       3       40         Salance sheet figures       1       1         Gross lending       1       1         Increase/decrease in lending (gross) last 12 months       17         Verage total assets (ATA)       4       18         Iotal assets       19       19         Balance sheet figures including SpareBank 1 Næringskreditt AS       19         Gross lending       28       28         Increase/decrease in lending (gross) last 12 months       18         Losses on loans and non-performing loans       29         Losses on loans and non-performing loans       29         Losses on loans and non-performing loans       10         Loster doubtful commi	30	24	36
Return on equity       1       3         Net interest margin       2       0.         Cost-income ratio       3       40         Balance sheet figures       3       40         Brincrease/decrease in lending (gross) last 12 months       1       18         Increase/decrease in lending (gross) last 12 months       17       14       18         Total assets       15       15       15         Balance sheet figures including SpareBank 1 Næringskreditt AS       26       26         Gross lending       26       26       26         Increase/decrease in lending (gross) last 12 months       18       18         Loss statio lending       26       26       26         Increase/decrease in lending (gross) last 12 months       18       18         Loss ratio lending       5       -00       0         Non-performing loans as a percentage of gross lending       1       1         Other doubtful commitments as a percentage of gross lending       1       1         Solvency       26       26       26         Gapital adequacy ratio       16       16       16         Tier 1 capital ratio       13       26       26         Gapital base       3	77	62	92
Return on equity       1       3         Net interest margin       2       0.         Cost-income ratio       3       40         Balance sheet figures       3       40         Balance sheet figures       1       1         forss lending       1       1         Increase/decrease in lending (gross) last 12 months       1       1         Average total assets (ATA)       4       18         Total assets       15       15         Balance sheet figures including SpareBank 1 Næringskreditt AS       26         Gross lending       26         Increase/decrease in lending (gross) last 12 months       1         Loss statio lending       5       -00         Non-performing loans       1       26         Loss ratio lending       5       -00         Non-performing loans as a percentage of gross lending       1       1         Other doubtful commitments as a percentage of gross lending       0       1         Solvency       1       1       2         Capital adequacy ratio       16       16       16         Tier 1 capital ratio       13       2       2         Shares       5       -00       3    <			
Net interest margin       2       0.1         Cost-income ratio       3       40         Balance sheet figures       1         Gross lending       18         ncrease/decrease in lending (gross) last 12 months       17         Average total assets (ATA)       4       18         Grotal assets       19         Balance sheet figures including SpareBank 1 Næringskreditt AS       19         Gross lending       28         ncrease/decrease in lending (gross) last 12 months       18         Cosses on loans and non-performing loans       28         Losses on loans and non-performing loans       25         Loss ratio lending       5       -0.1         Non-performing loans as a percentage of gross lending       1.3         Cost adequacy ratio       16       12         Fier 1 capital ratio       12       22         Capital base       3       3         Schares       3       3       3	3.8 %	3.1 %	3.4 %
Balance sheet figures       18         Gross lending       18         ncrease/decrease in lending (gross) last 12 months       17         Average total assets (ATA)       4       18         fotal assets       15         Balance sheet figures including SpareBank 1 Næringskreditt AS       15         Gross lending       28         ncrease/decrease in lending (gross) last 12 months       18         cosses on loans and non-performing loans       18         cosses on loans and non-performing loans       5         coss ratio lending       5       -01         Non-performing loans as a percentage of gross lending       13         Other doubtful commitments as a percentage of gross lending       13         Solvency       19         Capital adequacy ratio       16         Tier 1 capital ratio       13         Capital base       3         Solvency       3         Capital base       3	).84 %	1.12 %	1.11 %
Stross lending       18         Increase/decrease in lending (gross) last 12 months       17         Average total assets (ATA)       4         fotal assets       15         Balance sheet figures including SpareBank 1 Næringskreditt AS       15         Gross lending       26         ncrease/decrease in lending (gross) last 12 months       16         cosses on loans and non-performing loans       17         cosses on loans and non-performing loans       17         cosses on loans as a percentage of gross lending       13         Other doubtful commitments as a percentage of gross lending       13         Solvency       16         Capital adequacy ratio       16         Fier 1 capital ratio       12         Capital base       3         Schares       3	40.0 %	36.3 %	34.6 %
Gross lending       18         Increase/decrease in lending (gross) last 12 months       17         Average total assets (ATA)       4         Total assets       15         Balance sheet figures including SpareBank 1 Næringskreditt AS       15         Balance sheet figures including (gross) last 12 months       26         Increase/decrease in lending (gross) last 12 months       18         Losses on loans and non-performing loans       16         Loss ratio lending       5       -0.1         Non-performing loans as a percentage of gross lending       1.1         Other doubtful commitments as a percentage of gross lending       0.1         Solvency       16         Capital adequacy ratio       16         Fire 1 capital ratio       12         Capital base       3         Shares       3			
Average total assets (ATA)       4       18         Fotal assets       19         Balance sheet figures including SpareBank 1 Næringskreditt AS       19         Gross lending       28         ncrease/decrease in lending (gross) last 12 months       16         Loss ratio lending       5       -0.1         Non-performing loans as a percentage of gross lending       1.4         Dther doubtful commitments as a percentage of gross lending       0.         Solvency       2         Capital adequacy ratio       16         Fire 1 capital ratio       12         Capital base       3         Schares       3	18 526	15 829	17 180
Fotal assets       19         Balance sheet figures including SpareBank 1 Næringskreditt AS       28         Gross lending       28         ncrease/decrease in lending (gross) last 12 months       18         cosses on loans and non-performing loans       18         coss ratio lending       5       -0.1         Non-performing loans as a percentage of gross lending       1.4         Other doubtful commitments as a percentage of gross lending       0.         Solvency       12         Capital adequacy ratio       16         Fire 1 capital ratio       12         Capital base       3         Shares       3	17.0 %	9.3 %	12.0 %
Balance sheet figures including SpareBank 1 Næringskreditt AS       28         Gross lending       28         ncrease/decrease in lending (gross) last 12 months       18         Losses on loans and non-performing loans       18         Loss ratio lending       5       -0.1         Non-performing loans as a percentage of gross lending       1.4         Dther doubtful commitments as a percentage of gross lending       0.         Solvency       6         Capital adequacy ratio       16         Filer 1 capital ratio       12         Capital base       3         Shares       5	18 472	16 250	16 775
Gross lending       28         ncrease/decrease in lending (gross) last 12 months       18         cosses on loans and non-performing loans       5       -0.1         coss ratio lending       5       -0.1         Non-performing loans as a percentage of gross lending       1.2         Other doubtful commitments as a percentage of gross lending       0.1         Solvency       26         Capital adequacy ratio       16         Fier 1 capital ratio       13         Capital base       3         Shares       3	19 335	16 587	17 901
Increase/decrease in lending (gross) last 12 months 18 Losses on loans and non-performing loans Loss ratio lending 5 - 0.0 Non-performing loans as a percentage of gross lending 1.4 Other doubtful commitments as a percentage of gross lending 0. Solvency Capital adequacy ratio 16 Tier 1 capital ratio 16 Tier 1 capital capital base 3 Shares			
Losses on loans and non-performing loans Loss ratio lending 5 - 0.1 Non-performing loans as a percentage of gross lending 1.3 Other doubtful commitments as a percentage of gross lending 0. Solvency Capital adequacy ratio 16 Tier 1 capital ratio 12 Capital base 2 Shares	28 198	23 838	25 443
Loss ratio lending     5     -0.1       Non-performing loans as a percentage of gross lending     1.3       Other doubtful commitments as a percentage of gross lending     0.3       Solvency     6       Capital adequacy ratio     16       Fier 1 capital ratio     13       Capital base     3	18.3 %	7.0 %	12.3 %
Non-performing loans as a percentage of gross lending 1.1 Dther doubtful commitments as a percentage of gross lending 0. Solvency Capital adequacy ratio 16 Fier 1 capital ratio 13 Fier 1 capital 2 Capital base 3 Shares			
Dther doubtful commitments as a percentage of gross lending       0.         Solvency       0.         Capital adequacy ratio       16         Tier 1 capital ratio       13         Tier 1 capital       2         Capital base       3	0.02 %	0.30 %	0.27 %
iolvency Capital adequacy ratio 16 Tier 1 capital capital capital capital base 3 Capital base 3	1.82 %	1.25 %	0.73 %
Capital adequacy ratio 16 Tier 1 capital ratio 13 Tier 1 capital 2 Capital base 3 Shares	).35 %	2.22 %	2.30 %
Tier 1 capital ratio 13 Tier 1 capital 2 Capital base 3 Shares			
ier 1 capital 2 apital base 3 hares	16.0 %	18.4 %	17.7 %
Gapital base Gapit	13.6 %	15.7 %	15.1 %
ihares	2 575	2 569	2 665
	3 026	3 020	3 116
	12.02	10.00	15.00
Earnings per share for the period (whole NOK)	12.83	10.33	15.33

1) Profit after tax as a percentage of average equity

2) Total net interest margin to date this year in relation to average total assets (ATA) 3) Total operating expense as a percentage of total operating income

4) Average total assets (ATA) are calculated as an average of quarterly total assets and as at 1 January and 31 December

5) Net loss as a percentage of average gross lending to date this year



# Report of the Directors

#### Summary of results for the three quarters to 30 September 2012

Bolig- og Næringskreditt AS (BNkreditt) posted a profit after tax of NOK 77 million for the three quarters to 30 September 2012, compared with NOK 62 million for the three quarters to 30 September 2011. The increase in post-tax profit is attributable to a decrease in impairment losses on loans.

BNkreditt's funding situation is good, and the Company's capitalisation remains strong.

Non-performing loans accounted for 1.82 per cent of gross lending as at 30 September 2012, which is 1.09 percentage points higher than at the start of the year.

Loans and advances totalled NOK 18.5 billion as at 30 September 2012, which is NOK 2.7 billion up on the past year. Loans for NOK 9.7 billion had been transferred to SpareBank 1 Næringskreditt as at 30 September 2012. Gross lending, including loans transferred to SpareBank 1 Næringskreditt, has increased by NOK 4.4 billion in the past year.

#### Operations, objectives and strategy

The overarching objective of BNkreditt's operations is to achieve optimum returns on equity within the guidelines of the Company's operations, current laws and other relevant parameters.

The Company aims to achieve this objective by maintaining cost-effective operations and low risk and by marketing a limited range of standardised products. By employing this strategy, BNkreditt shall serve as an attractive alternative in selected customer segments to financial groups offering a broad range of financial products and services.

BNkreditt's operations are nationwide. The Company has its head office in Trondheim and a branch office in Oslo.

BNkreditt provides long-term mortgage loans secured on real property, and in addition offers the Parent Bank's products to the corporate market. These consist of secured lines of credit, building loans, guarantees and deposit/payment facilities. Loans are also offered with security in shares in property companies through BN Bank. BNkreditt's lending business is funded primarily by issuing securities in the Norwegian bond market, as well as through Sparebank 1 Næringskreditt and intercompany financing through the BN Bank Group.

#### Economic developments

BNkreditt presents its financial statements in compliance with International Financial Reporting Standards (IFRS). See Note 1 for more information.

#### Profit performance for the year to the end of Q3 2012

BNkreditt achieved a profit after tax of NOK 77 million for the three quarters to 30 September 2012, compared with a post-tax profit of NOK 62 million for the same period of 2011. The increase in post-tax profit is attributable to a decrease in impairment losses on loans.

Total income for the three quarters to 30 September 2012 was NOK 175 million, compared with NOK 190 million for the same period of 2011.

BNkreditt receives a commission from Sparebank 1 Næringskreditt equal to the margin on the transferred loans. For the three quarters to 30 September 2012 the Company received NOK 67 million in commission income, compared with NOK 57 million for the same period of 2011. As at 30 September 2012 loans had been transferred to the value of NOK 9.7 billion.

For the year to 30 September 2012 changes in the value of financial instruments were negative by NOK 9 million, while the effect in the same period of 2011 was negative by NOK 4 million. These effects will balance out over time. For more information on value changes, see Note 2.

Other operating expense as at 30 September 2012 totalled NOK 70 million, which is on a par with the same period the previous year. BNkreditt purchases all its operation management services from BN Bank.



Non-performing loans accounted for 1.82 per cent of gross lending as at 30 September 2012, compared with 0.73 per cent at 31 December 2011. Non-performing and doubtful loans, less individual write-downs, totalled NOK 389 million (2.10 per cent of gross lending) at the end of third-quarter 2012. The corresponding volume as at 31 December 2011 was NOK 462 million (2.69 per cent of gross lending). BNkreditt will continue to focus closely on the quality of the portfolio and on monitoring and following up doubtful loan commitments. See Note 6 for more information.

Impairment losses on loans were recognised in income in the sum of NOK 2 million for the three quarters to 30 September, compared with NOK 35 million recognised in expense for the same period of 2011. Collective write-downs were down by NOK 6 million in the three quarters to 30 September 2012 and now stand at NOK 36 million, which was 0.19 per cent of gross lending as at 30 September 2012.

#### Profit performance for Q3 2012

BNkreditt achieved a profit after tax of NOK 36 million for the third quarter of 2012, compared with NOK 22 million for the second quarter of 2012. The increase in post-tax profit is owing to positive changes in the value of financial instruments and a decrease in impairment losses on loans.

Total income for third-quarter 2012 was NOK 66 million, up from NOK 54 million for second-quarter 2012. The increase is owing to positive changes in the value of financial instruments.

Loans to the value of NOK 9.7 billion had been transferred to Sparebank 1 Næringskreditt as at 30 September 2012. In the third quarter of 2012, the Company received NOK 26 million in commission income, up from NOK 24 million in the second quarter of the year.

Other operating expense in third-quarter 2012 totalled NOK 24 million, which is on a par with the second quarter of the year. BNkreditt purchases all its operation management services from BN Bank.

Impairment losses on loans were recognised in income in the sum of NOK 8 million in the third quarter of 2012, compared with NOK 0 million in the previous quarter.

#### Balance sheet development

The Company's loan portfolio totalled NOK 18.5 billion as at 30 September 2012, having grown by NOK 2.7 billion over the past 12 months. At the end of September loans for NOK 9.7 billion had been transferred to SpareBank 1 Næringskreditt.

The quarterly trend in gross lending<sup>1</sup> is as follows:

NOKbn	Q3 2012	Q2 2012	Q1 2012
BNkreditt	18.5	18.5	18.2
SpareBank 1 Næringskreditt	9.7	9.3	8.1
Gross lending	28.2	27.8	26.3

Gross lending, including loans transferred to SpareBank 1 Næringskreditt, has risen by NOK 4.4 billion over the past 12 months.

BNkreditt only provides loans up to an 80% loan-to-value ratio. To further strengthen the interests of the existing bondholders in BNkreditt, BN Bank has provided a guarantee that BNkreditt will have a minimum capital adequacy ratio and junior financing from the Bank of 20 per cent. As at 30 September 2012, BNkreditt had a capital adequacy ratio of 16.0 per cent and a capital base of NOK 3.0 billion. BN Bank had ceded precedence in respect of its accounts receivable with BNkreditt for a total of NOK 767 million as at 30 September 2012. For more information, see Notes 8 and 10.

BNkreditt had NOK 4.3 billion in securities borrowings at the end of September 2012, which is down by NOK 276 million over the past 12 months. Other interest-bearing debt consists chiefly of debt to the Parent Bank.

Total assets have increased by NOK 2.7 billion to date this year, amounting to NOK 19.3 billion as at 30 September 2012.

<sup>1</sup> Gross lending in BNkreditt and loans transferred to SpareBank 1 Næringskreditt.



#### Solvency

BNkreditt's capital base was NOK 3 026 million at the end of the period, equivalent to a capital adequacy ratio of 16.0 per cent. Tier 1 capital was NOK 2 575 million, equivalent to a tier 1 capital ratio of 13.6 per cent as at 30 September 2012. Risk-weighted assets were NOK 18 966 million at the same date. The Board deems the Company's capital adequacy to be good.

#### Outlook

BNkreditt is well capitalised and the Company's funding is sound. The Board of Directors are focused on pursuing healthy profitability in accordance with the adopted business strategy.

Turbulence in the financial markets, stricter requirements by the authorities as regards financial institutions' capitalisation, and possible restrictions on the use of covered bonds companies as sources of funding, may give rise to lower growth and higher margins going forward.

Overall, the risk in the loan portfolio is judged as low. The Company's commercial real estate portfolio is well diversified with a variety of types of tenant and lease object. The economic downturn, higher vacancy rates, higher interest rates and a significant fall in property prices may impact negatively on borrowers' debt-servicing capacity. BNkreditt will go on maintaining a close focus on monitoring and following up loans and commitments.

BNkreditt is highly focused on implementing the Company's business strategy. In the Board's opinion, it will provide a solid basis for maintaining and developing the Company's values and assets.

Trondheim, 22 October 2012 The Board of Directors

> Svend Lund (Chair)

Kjell Fordal (Deputy Chair) Arve Austestad

Kjersti Hovdal

Hege Kristine Kvitsand

Trond Søraas (Managing Director)



Income Statement | Balance Sheet | Change in Equity | Cash Flow Statement | Notes

# Income Statement

NOTE	Q3 2012	Q3 2011	30.09.12	30.09.11	FULL-YEAR 2011
	206	190	611	546	748
	167	149	494	409	562
	39	41	117	137	186
2	1	0	_9	-4	1
3	26	18	67	57	76
	27	18	58	53	77
	18	18	54	53	70
	6	5	16	16	21
	24	23	70	69	91
	42	36	105	121	172
6	-8	11	-2	35	44
	50	25	107	86	128
	14	7	30	٦ <i>٨</i>	36
					92
	2 3	206 167 39 2 1 3 26 27 18 6 24 42 6 -8	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $



Income Statement | Balance Sheet | Change in Equity | Cash Flow Statement | Notes

# Balance Sheet

NOK MILLION	NOTE	30.09.12	30.09.11 FUL	L-YEAR 2011
Deferred tax assets		89	87	53
Repossessed properties		31	0	0
Loans and advances	5, 6, 10	18 478	15 732	17 078
Prepayments and accrued income		-3	0	0
Financial derivatives		79	120	125
Short-term securities investments		524	525	525
Cash and balances due from credit institutions		137	123	120
Total assets		19 335	16 587	17 901
Share capital		600	600	600
Share premium		1 000	1 000	1 000
Retained earnings	4	1 102	1 087	1 1 1 7
Total equity		2 702	2 687	2 717
Subordinated loan capital	7	451	451	451
Liabilities to credit institutions		11 840	8 825	10 194
Debt securities in issue	7	4 267	4 543	4 473
Accrued expenses and deferred income		47	39	16
Tax payable		0	0	1
Financial derivatives		28	42	49
Total liabilities		16 633	13 900	15 184
Total equity and liabilities		19 335	16 587	17 901

Trondheim, 22 October 2012 The Board of Directors



Income Statement | Balance Sheet | Change in Equity | Cash Flow Statement | Notes

# Statement of Changes in Equity

NOK MILLION	SHARE CAPITAL	SHARE PREMIUM RESERVE	OTHER PAID-UP SHARE CAPITAL	OTHER RESERVES	TOTAL EQUITY
Balance Sheet as at 1 January 2011	600	1 000	0	1 079	2 679
Group contribution paid to Parent Bank	0	0	0	-98	-98
Group contrib. received from Parent Bank	0	0	44	0	44
Result for the period	0	0	0	62	62
Balance Sheet as at 30 September 2011	600	1 000	44	1 043	2 687
Result for the period	0	0	0	30	30
Balance Sheet as at 31 December 2011	600	1 000	44	1 073	2 717
Group contribution paid to Parent Bank	0	0	0	-92	-92
Result for the period	0	0	0	77	77
Balance Sheet as at 30 September 2012	600	1 000	44	1 058	2 702

Trondheim, 22 October 2012 The Board of Directors



Income Statement | Balance Sheet | Change in Equity | Cash Flow Statement | Notes

# Statement of Cash Flows

NOK MILLION	30.09.12	30.09.11 FUL	L-YEAR 2011
Cash flows from operating activities			
Interest/commission received and fees received from customers	713	842	1 062
Interest received on other investments	56	20	22
Interest paid on other loans	-508	-427	-593
Receipts/disbursements (-) on loans and advances to customers	-1 462	-464	-1 701
Receipts/payments (-) on liabilities to credit institutions	1 688	1 873	3 120
Receipts/payments (-) on securities in issue	-221	-1712	-1 758
Receipts on written-off debt	14	9	9
Other receipts/payments	-75	-55	-57
Payments to suppliers for goods and services	-37	-37	-49
Payments to employees, pensions and social security expenses	-29	-28	-37
Net cash flow from operating activities	139	21	18
Cash flows from investing activities			
Receipts/payments (-) on short-term securities investments	1	-4	-4
Purchase of operating assets etc.	-31	0	0
Proceeds from sale of operating assets etc.	0	25	25
Net cash flow from investing activities	-30	21	21
Cash flow from financing activities			
Dividend/group contribution paid	-92	-53	-53
Net cash flow from financing activities	-92	-53	-53
Net cash flow for the period	17	-11	-14
Cash and balances due from central banks as at 1 January	120	134	134
Cash and balances due from central banks at the end of the period	137	123	120



Income Statement | Balance Sheet | Change in Equity | Cash Flow Statement | Notes

# Notes

Note 1. Accounting policies	.13
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#### NOTE 1. ACCOUNTING POLICIES

The Q3 interim financial statements for the period 1 January to 30 September 2012 have been prepared in compliance with IFRS, including IAS 34 Interim Financial Reporting. A description of the accounting policies on which the interim financial statements are based is provided in the Annual Report for 2011.

#### NOTE 2. CHANGE IN VALUE OF FINANCIAL INSTRUMENTS CARRIED AT FAIR VALUE, GAINS AND LOSSES

NOK MILLION	Q3 2012	Q3 2011	30.09.12	30.09.11 FULL-	YEAR 2011
Change in value interest rate deriv. obliged carried at fair value thro profit or loss <sup>1</sup>	-1	16	-10	-6	-11
Total change in value of financial instruments obliged to be carried at fair value	-1	16	-10	-6	-11
Change in value of borrowings selected for fair value carrying through profit or loss <sup>1</sup> Change in value of loans selected for fair value carrying through profit or loss <sup>1</sup>	-19 30	1 -30	-3 38	31 -24	42 -25
Total change in value of financial instruments selected for fair value carrying	11	-29	35	7	17
Change in value of interest rate derivatives, hedging <sup>3</sup> Change in value of borrowings, hedged <sup>3</sup>	12 -12	20 -20	10 -10	14 -14	16 -16
Total change in value of financial instruments for hedging	0	0	0	0	0
Total change in value of financial instruments carried at fair value	10	-13	25	1	6
Realised exchange gains/losses(-) bonds and certificates carried at amortised cost <sup>4</sup> Realised exchange gains/losses(-) loans and borrowings carried at amortised cost <sup>4</sup> Exchange gains/losses on borrowings and loans carried at amortised cost <sup>2</sup>	0 0 -9	0 0 13	0 0 -34	0 0 -5	0 0 -5
Total change in value of financial instruments carried at fair value, gains and losses	1	0	-9	-4	1

<sup>1</sup> The net effect of interest rate derivatives obliged to be carried at fair value and changes in the value of financial instruments selected for fair value carrying was expense recognition of NOK 9 million as at 30 September 2012, compared with expense recognition of NOK 4 million for the same period of 2011. NOK 1 million was recognised as income for full-year 2011.

<sup>2</sup> Exchange gains/losses on borrowings and loans carried at amortised cost are chiefly attributable to exchange gain/loss effects which arise when borrowing and lending in foreign currencies are translated at the current exchange rate. Forward exchange contracts and combined interest rate and currency derivatives are carried at fair value with changes in value carried through profit or loss. Exposure to exchange rate fluctuations is low.

<sup>3</sup> From 2010, BNkreditt has used fair value hedges for new fixed-rate borrowings and related hedge instruments. The borrowings are hedged 1:1 through external contracts where the principal, interest stream, term and hedging transaction match. It is the interest rate risk that is hedged and the hedging transactions entered into are documented. With fair value hedges, the hedge instrument is accounted for at fair value, and the hedge object is accounted for at fair value for the hedged risk. Changes in these values from the opening balance sheet are carried in profit or loss. The credit risk is not hedged and therefore does not affect the valuations. The value of the hedging instruments as at 30 September 2012 was positive by NOK 57 million.

<sup>4</sup> Realised exchange gains/losses on bonds, certificates and borrowings carried at amortised cost gave rise to no P&L effect as at 30 September 2012 and as at 30 September 2011. There was no P&L effect either for full-year 2011.



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#### NOTE 3. OTHER OPERATING INCOME

NOK MILLION	Q3 2012	Q3 2011	30.09.12	30.09.11 FULL-'	YEAR 2011
Net commission income/charges <sup>1</sup>	26	18	67	57	76
Total other operating income	26	18	67	57	76

<sup>1</sup> Commission income from managing the portfolio in SpareBank 1 Næringskreditt was NOK 66 million as at 30 September 2012 and NOK 56 million for the same period of 2011. NOK 75 million was recognised as income for full-year 2011.

#### NOTE 4. CHANGES IN EQUITY

The Annual General Meeting has resolved to render group contribution to the Parent Bank of NOK 128 million before tax.

#### NOTE 5. OVERVIEW OF GROSS LENDING IN MANAGED PORTFOLIO

NOK MILLION	30.09.12	30.09.11 FUL	L-YEAR 2011
Gross lending	18 526	15 829	17 180
Loans transferred to SpareBank 1 Næringskreditt	9 672	8 009	8 263
Total loans managed portfolio	28 198	23 838	25 443



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#### NOTE 6. IMPAIRMENT LOSSES AND WRITE-DOWNS ON LOANS CARRIED AT AMORTISED COST

The various elements included in impairment losses and write-downs on loans are set out in Note 1 to the Annual Report for 2011. Loans past due more than 3 months are defined as loans not serviced under the loan agreement for 3 months or more. As a first mortgage lender, the Company can however gain access to revenue, either through the courts or by some voluntary solution. Impairment losses and write-downs on loans described in this note apply to loans carried at amortised cost and changes in value and gains/losses on the sale of repossessed properties in the current period.

NOK MILLION	Q3 2012	Q3 2011	30.09.12	30.09.11	FULL-YEAR 2011
Write-offs in excess of prior-year write-downs	5	0	7	4	4
Write-offs on loans without prior-year write-downs	0	3	0	8	8
Write-downs for the period:					
Change in collective write-downs	-5	-6	-б	4	3
Total change in collective write-downs	-5	-6	-6	4	3
Increase in loans with prior-year write-downs <sup>1</sup>	2	12	9	17	26
Provisions against loans without prior-year write-downs	0	2	0	13	14
Decrease in loans with prior-year write-downs	-10	0	-12	-2	-2
Total change in individual write-downs	-8	14	-3	28	38
Gross impairment losses	-8	11	-2	44	53
Recoveries on previous write-offs <sup>2</sup>	0	0	0	9	9
Impairment losses on loans and advances	-8	11	-2	35	44
Revenue recognition of interest on written-down loans	1	1	3	5	8

<sup>1</sup> Changes in value relating to repossessed properties totalled NOK 5 million as at 30 September 2012.

<sup>2</sup> NOK 9 million relates to the reported profit on the sale of a previously repossessed property in Tromsø as at September 2011.

NOK MILLION	Q3 2012	Q3 2011	30.09.12	30.09.11 FULL-	YEAR 2011
Individual write-downs to cover impairment losses at start of the period	48	40	60	35	35
Write-offs covered by prior-year individual write-downs	-26	0	-37	-4	-4
Write-downs for the period:					
Increase in loans with prior-year individual write-downs	0	12	1	12	17
Write-downs on loans without prior individual write-downs	0	2	0	13	14
Decrease in loans with prior-year individual write-downs	-10	0	-12	-2	-2
Individual write-downs to cover impairment losses at end of the period	12	54	12	54	60
Collective write-downs to cover impairment losses at start of the period	41	49	42	39	39
Collective write-downs for the period to cover impairment losses	-5	-б	-6	4	3
Collective write-downs to cover impairment losses at end of the period	36	43	36	43	42



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#### Loans past due more than 3 months

NOK MILLION	30.09.12	30.09.11 FULL-	YEAR 2011
Gross principal	337	198	126
Individual write-downs	0	32	26
Net principal	337	166	100

#### Other loans with individual write-downs

NOK MILLION	30.09.12	30.09.11 F	ULL-YEAR 2011
Gross principal	64	352	396
Individual write-downs	12	22	34
Net principal	52	330	362

#### Loans past due more than 3 months by sector and as a percentage of loans

GROSS OUTSTANDING		GROSS OUTSTANDING			GROSS OUTSTANDING		
NOK MILLION	30.09.12	%	30.09.11	%	2011	%	
Corporate market	337	1.82	198	1.25	126	0.73	

#### NOTE 7. BORROWINGS (FUNDING)

Fixed-rate borrowings that are part of index linking are carried in the balance sheet at amortised cost, while other fixed-rate borrowings are selected for fair value carrying. Floating-rate borrowings are carried at amortised cost.

#### Debt securities in issue

The Company had issued bonds and certificates with a face value of NOK 1 415 million as at 30 September 2012, either as new issues or increases in existing tap issues.

NOK MILLION	CERTIFICATES	BONDS	TOTAL
Net debt (face value) as at 1 January 2012	0	4 360	4 360
New issues	0	0	0
Increase in existing issues	0	565	565
Purchase and maturity of existing issues	0	-335	-335
Net debt (face value) as at 31 March 2012	0	4 590	4 590
New issues	200	500	700
Increase in existing issues	0	0	0
Purchase and maturity of existing issues	0	-1 211	-1 211
Net debt (face value) as at 30 June 2012	200	3 879	4 079
New issues	0	0	0
Increase in existing issues	0	150	150
Purchase and maturity of existing issues	-50	-26	-76
Net debt (face value) as at 30 September 2012	150	4 003	4 153



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#### Subordinated loan capital and perpetual subordinated loan capital securities

The Company had issued no perpetual subordinated loan capital securities or subordinated loans as at 30 September 2012.

	PERPET.	SUBORDINATED	
	SUBORDINATED	LOAN	
NOK MILLION	LOAN CAP. SEC.	CAPITAL	TOTAL
Net debt (face value) as at 1 January 2012	0	450	450
New issues	0	0	0
Increase in existing issues	0	0	0
Purchase and maturity of existing issues	0	0	0
Net debt (face value) as at 31 March 2012	0	450	450
New issues	0	0	0
Increase in existing issues	0	0	0
Purchase and maturity of existing issues	0	0	0
Net debt (face value) as at 30 June 2012	0	450	450
New issues	0	0	0
Increase in existing issues	0	0	0
Purchase and maturity of existing issues	0	0	0
Net debt (face value) as at 30 September 2012	0	450	450

#### Recognised values

NOK MILLION	30.09.12	30.09.11 FULL	-YEAR 2011
Certificates carried at amortised cost	0	0	0
Certificates carried at fair value	152	0	0
Total recognised value of certificates	152	0	0
Bonds carried at amortised cost	1 871	1 620	1 621
Bonds carried at amortised cost (secured debt)	1 334	763	774
Bonds selected for fair value carrying	910	2 160	2 078
Total recognised value of bonds	4 115	4 543	4 473
Total recognised value of debt securities in issue	4 267	4 543	4 473
Subordinated loans carried at amortised cost	451	451	451
Subordinated loans selected for fair value carrying	0	0	0
Total recognised value of subordinated loans	451	451	451
Total recognised value of subordinated loans and perpetual subordinated loan capital securities	451	451	451



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#### NOTE 8. CAPITAL ADEQUACY

#### Process for assessing the capital adequacy requirement

The capital adequacy assessments for BNkreditt are part of the overall assessments made by the Board of Directors of BN Bank for the entire Group.

NOK MILLION	30.09.12	30.09.11 FUL	L-YEAR 2011
Share capital	600	600	600
Other reserves	2 064	2 056	2 118
Perpetual subordinated loan capital (perpetual subordinated loan capital borrowings)	0	0	0
Less:			
Intangible assets	0	0	0
Deferred tax assets	-89	-87	-53
Tier 1 capital	2 575	2 569	2 665
Fixed-term subordinated loan capital <sup>1</sup>	451	451	451
Less:			
Fixed-term subordinated loan capital that cannot be included	0	0	0
Net tier 2 capital	451	451	451
Total capital base	3 026	3 020	3 116
Risk-weighted assets	18 966	16 388	17 613
Tier 1 capital ratio (%)	13.6	15.7	15.1
Capital adequacy ratio (%)	16.0	18.4	17.7

<sup>1</sup> For more details, see Note 7.

#### Specification of risk-weighted assets

NOK MILLION	30.09.2012		30.09.2011		FULL-YEAR 2011		
RISK-WEIGHTING	RECOGNISED AMOUNT	WEIGHTED AMOUNT	RECOGNISED AMOUNT	WEIGHTED AMOUNT	RECOGNISED AMOUNT	WEIGHTED AMOUNT	
0 %	0	0	0	0	0	0	
10 %	0	0	0	0	0	0	
20 %	753	151	703	141	706	141	
35 %	904	316	470	165	562	197	
50 %	0	0	0	0	0	0	
75 %	0	0	0	0	0	0	
100 %	18 499	18 499	16 083	16 083	17 275	17 275	
Investments included in the trading portfolio	0	0	0	0	0	0	
Negotiable debt instruments included in the trading portfolio	0	0	0	0	0	0	
Total risk-weighted assets	20 156	18 966	17 256	16 388	18 543	17 613	
Capital adequacy ratio (%)		16.0		18.4		17.7	



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#### NOTE 9. CONTINGENT OUTCOMES, EVENTS AFTER THE REPORTING PERIOD

There are no assets or liabilities to which contingent outcomes are attached and where those outcomes could have a significant impact on the Company's financial position and results. There were no significant events after the reporting period.

#### NOTE 10. TRANSFER TO SPAREBANK 1 NÆRINGSKREDITT

SpareBank 1 Næringskreditt AS was established in 2009 and granted a licence by the Financial Supervisory Authority of Norway to operate as a credit institution. The company's bonds have an Aa3 rating from Moody's. The company is owned by the savings banks that form the SpareBank 1 consortium and is co-located with SpareBank 1 Boligkreditt AS in Stavanger. BN Bank has a 9.58% shareholding in the company as of 30 September 2012. The purpose of the company is to secure for the consortium banks a source of stable, long-term financing of commercial real estate at competitive rates. SpareBank 1 Næringskreditt procures loans with mortgages on commercial properties and issues covered bonds within the regulations governing such bonds established in 2007. As part of the consortium, BN Bank may transfer loans to the company and, as part of the Bank's funding strategy, loans have been transferred from BNkreditt. As at 30 September 2012, the book value of transferred loans was NOK 9.7 billion. BN Bank is responsible for managing the transferred loans and BNkreditt receives a commission based on the net return on the loans transferred by the Bank and the costs to the company.

In order to attend to the interests of existing bond holders, in connection with the transfer BN Bank guaranteed that BNkreditt will have a capital adequacy ratio of at least 20 per cent at all times. Should the capital adequacy ratio fall below 20 per cent, the Parent Bank will cede precedence with respect to its accounts receivable with BNkreditt and/ or provide a guarantee. As at 30 September 2012, BNkreditt's capital adequacy ratio was 16.0 per cent. The amount the Parent Bank is ceding precedence for stood at NOK 767 million as at 30 September 2012.

BN Bank has put up guarantees for the transferred loan commitments where they exceed 25 per cent of SpareBank 1 Næringskreditt's capital base. As at 30 September 2012, these guarantees totalled NOK 0 million.

#### NOTE 11. INCOME STATEMENTS FOR THE LAST FIVE QUARTERS

NOK MILLION	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011
Interest and similar income Interest expense and similar charges	206 167	201 161	204 166	202 153	190 149
Net income from interest and credit commissions	39	40	38	49	41
Change in value of financial instruments carried at fair value, gains and losses Other operating income	1 26	-10 24	0 17	5 19	0 18
Total other operating income	27	14	17	24	18
Salaries and general administrative expenses Other operating expense	18 6	18 5	18 5	17 5	18 5
Total other operating expense	24	23	23	22	23
Operating profit/(loss) before impairment losses	42	31	32	51	36
Impairment losses on loans and advances	-8	0	6	9	11
Profit/(loss) before tax	50	31	26	42	25
Computed tax charge	14	9	7	12	7
Profit/(loss) for the period	36	22	19	30	18





To the Board of Directors of Bolig- og Næringskreditt AS

#### **Report on Review of Interim Financial Information**

#### Introduction

We have reviewed the accompanying balance sheet of Bolig- og Næringskreditt AS as of 30 September 2012 and the related statements of income, changes in equity and cash flows for the nine-month period then ended. Management is responsible for the preparation and presentation of this interim financial information in accordance with International Accounting Standard 34 "Interim Financial Reporting".. Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity".

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures.

A review is substantially less in scope than an audit conducted in accordance with standards on auditing adopted by Den Norske Revisorforening, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with International Accounting Standard 34 "Interim Financial Reporting".

Trondheim, 22 October 2012 PricewaterhouseCoopers AS

Rune Kenneth S. Lædre State Authorised Public Accountant

Note: This translation from Norwegian has been prepared for information purposes only.

PricewaterhouseCoopers AS, Brattørkaia 17 B, NO-7492 Trondheim T: 02316, www.pwc.no Org.no.: 987 009 713 MVA, Medlem av Den norske Revisorforening



### Statement in accordance with the Norwegian Securities Trading Act, section 5-6

We certify that, to the best of our knowledge and belief, the Company's third-quarter interim financial statements for the period 1 January to 30 September 2012 have been prepared in compliance with IAS 34 Interim Financial Reporting and that the disclosures in the financial statements give a true and fair view of the Company's assets, liabilities, financial position and performance as a whole.

To the best of our knowledge and belief, the third-quarter financial statements give a true and fair view of important events during the accounting period and their effect on the interim accounts, and a description of the most significant risks and uncertainty factors facing the Company in the next accounting period.

> Trondheim, 22 October 2012 The Board of Directors

> > Svend Lund (Chair)

Kjell Fordal (Deputy Chair) Arve Austestad

Kjersti Hovdal

Hege Kristine Kvitsand

Trond Søraas (Managing Director)

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